



# TRIANGLE TAKE-OFF

Professional Construction Estimators Association - Triangle Chapter #3  
[www.PCEA-Triangle.org](http://www.PCEA-Triangle.org)

## Mission Statement

The Professional Construction Estimators Association of America, Inc. has as its purpose to promote and improve the construction industry through education of the Association's membership, through the continuing education of construction professionals and craftsmen. The Association will work to define and encourage high ethical standards of conduct among its members and will promote the fraternity of the construction industry through social interaction.

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## Letter from the President

I hope each of you are doing well and are continuing to be busy. The growth that this area is seeing continues to soar and there are many plans from the city that show expansion. Hopefully you and your businesses can capitalize on these opportunities.

As we moved out of March, we would like to thank Wild Wings Café for allowing us to hold our Annual PCEA NCAA Tournament Meeting there. Although this was not the turnout we were hoping for, as it was actually very light, everyone who attended had full bellies and great conversation. Not to mention a little alcohol to cap off the afternoon. We had 12 Members and 2 Guests in attendance. Keep in mind the Membership Drive ends in 2 months, there is a clear Leader in the pack, while there are several others drifting right behind, keep applications coming, we are in the hopes that the 2 guests will be turning their applications very soon. We also held our Annual Don Mizelle Golf Tournament and had approximately 22 Teams participated. There was food, drink, and prizes that everyone had an opportunity to take part in. The weather was beautiful, and the planning and execution was seamless! Great job goes out to everyone involved in running this event. Next year should be bigger and better as we will have more time to plan!

Looking into April, we will be holding the Wake Tech Panel Board Discussion in front of their Construction Management Program Students. This is an event and we hope that given this is our Monthly Meeting, we will hope as many Members show up as possible. One of our goals here is to stir a lot of interest in developing a Student Chapter with this organization. There will be about 45 students who will be participating in the Q&A. See the attached Flyer for details. The meal will be a catered Mexican Taco Bar with drinks. One last reminder about the General Meetings, each of

you should have received a new Magnetic Name Badge. If you have not, please reach out to Josh Reeder at [joshua.reeder@salisbury-moore.com](mailto:joshua.reeder@salisbury-moore.com). The cost for the new 50/50 will be based off whether you wear your name badge. If you have your Badge at the General Meetings (not a Social as there will be no 50/50 on those days) your cost for the 50/50 will be \$5.00, if you do not, your cost will be \$10.00, this is an effort to grow the 50/50 and encourage more participation and a healthier prize. If you do not have your new badge, you may still wear your old one, which will suffice for the meantime!

The last important topic of discussion is the Annual Convention is slotted for April 24 th thru April 27 th in Augusta, SC. Many of you have received the Invite from National, we spoke about it in our last meeting. Registration is now up and running, see the details below in the Newsletter.

In closing, it is my hopes that I will see many of you at the Wake Tech Function, this is our monthly meeting date as well as at National Convention. Most importantly, let's make the Triangle Chapter of PCEA grow by leaps and bounds in 2024 by staying focused on what drives our Chapter.... MEMBERSHIP! Put a call into a someone you work with, invite them here and let's get them signed up! I will also be announcing the new Board Members that were voted on at the last meeting, good luck to them and the outgoing will be changing up info the June Meeting! Stay safe and remember to hug the ones you love!

Anthony Luise,  
Triangle Chapter President

## April 2024

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

This Months Events:

- **April 1st:** Triangle Chapter Board Meeting @ J. D. Beam's Office. Meeting starts at 6:30 pm.
- **April 18th:** Triangle Chapter Membership Meeting. Wake Tech Community College. This will be a special meeting with students from the Construction Management program. We will be having a panel discussion led by Wake Tech professor with Triangle PCEA Members as the panel. **Please make plans to attend and show up for the future of our industry.**
- **April 24th–27th:** PCEA National Convention in Augusta, GA. See Page 4 for more information.

Upcoming Events:

- **May 6th:** Triangle Chapter Board Meeting @ J. D. Beam's Office. Meeting starts at 6:30 pm.
- **May 16th:** Triangle Chapter Membership Meeting. Milton's Pizza and Pasta.
- **June 3rd:** Triangle Chapter Board Meeting @ J. D. Beam's Office. New Board of Directors first meeting. Meeting starts at 6:30 pm.
- **June 13th:** Durham Bulls Social. Date to be finalized with Ticket information coming soon. Important you will need to sign up for this event to secure tickets.
- **July 1st:** Triangle Chapter Board Meeting @ J. D. Beam's Office. Meeting starts at 6:30 pm.
- **July 18th:** Triangle Chapter Membership Meeting at Page Road Grill. Speaker will be Alicia Kirwin from Skinner Farlow Kirwin to speak about upcoming Public Work projects and how to access these opportunities.
- **August 5th:** Triangle Chapter Board Meeting @ J. D. Beam's Office. Meeting starts at 6:30 pm.
- **August 15th:** Triangle Chapter Meeting at On-Point Shoot Range.
- **Septemerb 19th:** Triangle Chapter Meeting at Miltons Pizza & Pasta, The speaker will be Page Kopf,with HH Architecture

## May 2024

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

## June 2024

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

## Membership Meeting Speaker

This month's Membership Meeting will be held at Wake Technical Community College. We will be having a Panel Discussion featuring a General Contractor, Subcontractor, and Material Supplier from the PCEA Chapter. This panel discussion will be moderated by Andreas Winston, from Wake Technical Community College, Construction Management Technology.

This will be our first outreach directly to the students at Wake Tech. This is a great opportunity to meet the students of the Construction Curriculum at Wake Tech. This could lead to internships, employment opportunities and a great chance to provide mentorship to our future industry leaders.



**Andreas Winston**  
Construction Management  
Technology,  
Wake Technical Community  
College

“Graduated top of my class in 2009 with a degree in Construction Management Technology (CMT). Shortly thereafter I was asked to come back as an adjunct instructor teaching evening classes in Planning and Scheduling,

and Estimating. Then in 2014 that adjunct job turned to a full time faculty position. I have been part of the CMT faculty team for 10 years now. “



## PCEA Code of Ethics

This Association expects that the following rules shall guide the acts of each of its members.

### Members shall...

- ◆ Be guided in all relations by high standards of integrity and fair dealing
- ◆ Uphold before the public at all times the dignity of the profession generally and the reputation of the Association
- ◆ Avoid and discourage exaggerated and unwarranted statements
- ◆ Refuse to undertake work believed to be unprofitable to the principle without first advising of the improbability of successful results
- ◆ Uphold the principal that unreasonably low prices frequently result in inferior and unreliable work.
- ◆ Refuse the loan of their name to any questionable enterprise
- ◆ Be conservative in estimates, reports, testimony, etc. in connection with the promotion of any business enterprise
- ◆ Not engage in any project which is contrary to law or public welfare
- ◆ Not falsely or maliciously injure directly or indirectly the reputation, prospects, or general welfare of another
- ◆ Not attempt to conceal oversights or errors to lessen responsibility of mistakes
- ◆ Present contracts that are sound and fair to all parties; contractor, principal and owners
- ◆ Treat with the strictest confidence the prices, sub-bids and other information furnished by sub-contractors and suppliers
- ◆ Not divulge any business secrets or confidential knowledge of principal's business affairs
- ◆ Under no circumstances be guilty of undignified or questionable professional conduct or behavior that could unfavorably reflect upon the Professional Construction Estimators Association and/or the Association's individual members

# Time is Running Out

Stay tuned for registration and event information coming soon.



## Convention Title Sponsorship - \$2500 (1)

Title Billing on all Convention Content!

- Share the header with PCEA logo on all mailers
- Speaker slot on Friday morning
- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Three night hotel stay included
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

## Eagle Sponsorship - \$1500 (3)

- Speaker slot on Friday morning
- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

## Birdie Sponsorship - \$1000 (unlimited)

- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

## Past Presidents' Sponsorship - \$1000 (1)

- Special recognition in honoring our National Past Presidents on Friday evening
- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event, special recognition at the Dinner

## Swag Bag Sponsorship - \$500 (1)

- Dominate the swag! Custom bags with your company logo filled with goodies for all our attendees
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

## Mulligan Sponsorship - \$250 (unlimited)

- Advertise your company on the national stage!
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

Should you have any questions or you are interested in providing sponsorship at a level that is not listed above, please contact us to customize a package that fits your needs.



# Triangle PCEA Annual 2023-2024 Membership Drive November 17, 2023 thru May 16, 2024



## PAID MEMBERSHIP

For the 2 Members that recruit the most New Members that have Paid their Application and Dues no later than May 16, 2024 will win a Night Out on Triangle PCEA.

- 1<sup>st</sup> Place will receive a Dinner Gift Certificate for \$250.00 at Capital City Grill and a 1 night stay at the Renaissance Hotel, your selected date, both located at North Hills Mall in Raleigh, NC.
- 2<sup>nd</sup> place will receive a Dinner Gift Certificate for \$200.00 at Capital City Grill located at North Hills Mall in Raleigh, NC.

## Meeting Guests

For Each Member that invites a guest to the PCEA Membership Meetings between November and May will be awarded 1 Chip per guest, that will be entered into a drawing to win a set of Carolina Hurricanes Tickets to a game of your choice donated by Chris Kelley from Triangle PCEA.

- A specific guest may only be counted once even if they come to multiple meetings. This weighted average chip will be pulled and the winner will be delivered the tickets for a game of their choice during regular season.
  - Each Member who brings a Guest, will also receive a Visa Gift Card in the amount of \$10.00 for their efforts.

## New Member Spotlight— Monica Deason

Name: **Monica Deason**

Company: **Wall Recycling**

Position: **Account Manager**

How long with current company? **8 months**

What is the best career advice that you have received? **Help othes when you can, everyone had to start somewhere.**



Personal:

Birthday: **June 21st**

How long have you lived in the Triangle area? **4 Years**

What is your favorite outside of work activity? **Going to the Beach or Lake**

What was the first concert that you ever attended? **Carrie Underwood**

Are you a dog or cat person? **Both!**

What is your favorite movie or TV Show? **Grease**

What is your favorite sport to watch (if any) and what is your favorite team? **Baseball—  
LA Dodgers**

PCEA:

How did you hear about PCEA? **Josh Reeder**

When did you become a member? **December 2023.**

What has been your favorite PCEA Event? **Drive Shack Social and Membership Drive**

Have you ever attended the National PCEA Convention? If so, what was your favorite part of the convention? **No**

What areas of PCEA Triangle Chapter (Social / Education / Fundraising / Membership / Etc.) are you interested in getting more involved? **Social**



## PCEA Triangle Chapter #3

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# Professional Construction Estimators Association of America, Inc.

Chapter #3 Triangle Area  
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## APPLICATION FOR MEMBERSHIP

Applicant Name:			
Employer:			
Title:			
Nature of Business:			
Primary Duties:			
Education:			
Work Experience:			
Business Address: Street			
City	State	Zip	
Business Phone:	Fax No.		
Cell Phone:			
Email Address:			
Billing Address: (if different from Business Address) Street			
City	State	Zip	
Check Committees of Interest:	<input type="checkbox"/> Education	<input type="checkbox"/> Social	<input type="checkbox"/> Fundraising <input type="checkbox"/> Training
Applicant Signature:	Date:		

For this application to be considered, Sponsor must personally Sign, and present or mail application to Membership Committee.

SIGNATURES ONLY. DO NOT TYPE OR PRINT. SPONSOR AND REFERENCES MUST BE MEMBERS IN GOOD STANDING.

SPONSORED BY: \_\_\_\_\_

REFERENCE: \_\_\_\_\_

REFERENCE: \_\_\_\_\_

INITIATION FEE = \$165.00

TO BE SUBMITTED WITH APPLICATION

Make check payable to "PCEA Triangle Chapter 3

Tiered Dues Schedule

\$475 for first member, \$450 for second member,

\$425, for third member, \$400 for four or more members.

Dues are billed annually in May.

FOR MEMBERSHIP COMMITTEE

ACCEPTED AS MEMBER: YES

NO

Date: \_\_\_\_\_

CLASSIFICATION CODE: \_\_\_\_\_





## **Professional Construction Estimators Association - Triangle Chapter**

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Email: [pceatriangle@gmail.com](mailto:pceatriangle@gmail.com)  
[www.PCEA-Triangle.org](http://www.PCEA-Triangle.org)

## **PCEA Membership Benefits**

- Fellowship and interaction with Colleagues in the Construction Industry
- Industry related guest speakers and programs
- Recognition of Professional Excellence, Integrity, and Ethics
- National Membership Directory with Membership Contacts from All Chapters of PCEA
- Chance to connect with your colleagues and competitors.
- Your Opportunity to make a Contribution to the Construction Industry
- Training Seminars
- Leadership Training and the tools to excel as Professionals
- Promote Construction as a viable Career to Students in Construction Related Curriculum
- Fundraising activities & events that support our Scholarships at East Carolina, NC State, UNC Charlotte Vance– Granville Community College, and Wake Technical Community College to support the future of the Construction Industry

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## **2023–2024 Triangle Chapter Board of Directors**

**President:** Anthony Luise  
[estimating@armypaint.com](mailto:estimating@armypaint.com)

**President-Elect:** Jim Mattocks  
[jim@jdsprinkler.com](mailto:jim@jdsprinkler.com)

**1st Vice President:** Josh Reeder  
[Joshua.reeder@salisburyshire.com](mailto:Joshua.reeder@salisburyshire.com)

**2nd Vice President:** Meagan Carothers  
[mcarothers@rileycontracting.com](mailto:mcarothers@rileycontracting.com)

**Treasurer:** Chris Kelley  
[chrisk@jdbeam.com](mailto:chrisk@jdbeam.com)

**Secretary:** Adam Blalock  
[adamblalock@icloud.com](mailto:adamblalock@icloud.com)

**National Director:** Kevin Sherron  
[kevin.sherron@coreandmain.com](mailto:kevin.sherron@coreandmain.com)

**At-Large Director:** Wayne Embrey  
[wayne@mr-dirt.com](mailto:wayne@mr-dirt.com)

**At-Large Director:** Ryan Walsh  
[rwalsh@precisionwalls.com](mailto:rwalsh@precisionwalls.com)

### Non Voting Positions:

Education Chair: Anthony Luise

Newsletter Editor: Chris Kelley

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