



# TRIANGLE TAKE-OFF

Professional Construction Estimators Association - Triangle Chapter #3  
[www.PCEA-Triangle.org](http://www.PCEA-Triangle.org)

## Mission Statement

The Professional Construction Estimators Association of America, Inc. has as its purpose to promote and improve the construction industry through education of the Association's membership, through the continuing education of construction professionals and craftsmen. The Association will work to define and encourage high ethical standards of conduct among its members and will promote the fraternity of the construction industry through social interaction.

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## Letter from the President

I hope each of you are doing well and are continuing to be busy. The growth that this area is seeing continues to soar. Hopefully you and your business can capitalize on its opportunities.

As we moved out of February, we would like to thank Cantina 18 for hosting our Lunch Membership Meeting as well Ken Bowers with the City of Raleigh Planning & Development. Ken gave us a 30-minute presentation on the updates of what was going on in and around the City of Raleigh. A Planning and Development Innovative Team was developed in August of 2023 tasked to transform the Development Review Process to become more customer oriented. He also discussed the next 5 Catalytic Project Areas in Downtown Raleigh as well as the Framework on a few projects throughout the city to include the Walkable Midtown Plan and the Midtown Waterfront. Everyone who participated noted they pulled something very valuable from the Presentation as the meeting was very informative. Keep in mind the Membership Drive ends in 2 months, there is a clear Leader in the pack, while there are several others drifting right behind, keep applications coming.

Looking into March, we will have our Annual Don Mizelle Golf Tournament at McGregor Downs Country Club. The Golf Committee is working diligently to make this event the best we ever had, setting a higher bar to be reached next year. This event has come a long way and we appreciate each and every one of you who has sponsored a hole, playing in the event and those of you supporting the tournament behind the scenes. There will be more details to report to the Membership at our next meeting. Speaking of meetings, our next General Membership Meeting will be held on March 21st at Wild Wings Café for Wings and Beer and to be entertained on whatever games will be scheduled that night. This is a great opportunity to bring

some potential new members in to see how much fun we have as a group. We will see you there. If you have an opportunity, bring a potential Member with you, we want to keep them coming. One last reminder about the General Meetings, each of you should have received a new Magnetic Name Badge (if you have not, please reach out to Joshua Reeder at [joshua.reeder@salisburyshire.com](mailto:joshua.reeder@salisburyshire.com) in which the new 50/50 will be based off. If you have your Badge at the General Meetings (not a Social as there will be no 50/50) your cost for the 50/50 will be \$5.00, if you do not, your cost will be \$10.00, this is an effort to grow the 50/50 and encourage more participation and a healthier win, which will be started in February's meeting. If you do not have your new badge, you may still wear your old one, which will suffice for the meantime!

Last important topic of discussion is the Annual Convention is slotted for next month. Many of you have received the Invite from National, we spoke about it in our last meeting. Registration is now up and running, see the details on page 4. In closing, I look forward to seeing each of you at the Wild Wings Cafe. Most importantly, let's make the Triangle Chapter of PCEA grow by leaps and bounds in 2024. Stay safe and remember to hug the ones you love!

## Recent New Members:

John Witcher—Bordeaux Construction

## March 2024

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

This Months Events:

- **March 4th:** Triangle Chapter Board Meeting @ J. D. Beam’s Office. Meeting starts at 6:30 pm.
- **March 18th:** Annual Don Mizzelle Golf Tournament at MacGregor Downs. See insert .
- **March 21st:** Triangle Chapter Meeting at Wild Wing Café @ Brier Creek. This meeting will be our Annual NCAA Basketball Social. This is an excellent event to bring potential members.
- **March 29th:** Good Friday
- **March 31st:** Easter Sunday

Upcoming Events:

- **April 1st:** Triangle Chapter Board Meeting @ J. D. Beam’s Office. Meeting starts at 6:30 pm.
- **April 18th:** Triangle Chapter Membership Meeting. Wake Tech Community College. This will be a special meeting with students from the Construction Management program. We are planning to have a panel discussion with Q & A from the students
- **April 24th–27th:** PCEA National Convention in Augusta, GA. See Page 4 for more information.
- **May 6th:** Triangle Chapter Board Meeting @ J. D. Beam’s Office. Meeting starts at 6:30 pm.
- **May 16th:** Triangle Chapter Membership Meeting. Milton’s Pizza and Pasta.
- **June 3rd:** Triangle Chapter Board Meeting @ J. D. Beam’s Office. Meeting starts at 6:30 pm.
- **June 13th:** Durham Bulls Social. Date to be finalized.
- **July 1st:** Triangle Chapter Board Meeting @ J. D. Beam’s Office. Meeting starts at 6:30 pm.
- **July 18th:** Triangle Chapter Membership Meeting at Page Road Grill. Speaker will be Alicia Kirwin from Skinner Farlow Kirwin to speak about upcoming Public Work projects and how to access these opportunities.

## April 2024

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

## May 2024

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

## Membership Meeting Speaker

What team are you rooting for? Is your bracket already broken? Do you like good food and tasty beverages. Then come out and enjoy watching the tournament with your Professional Construction Estimators Association colleagues.

Location: Wild Wing Café @ Brier Creek

7900 Brier Creek Parkway

Raleigh, NC 27617

Date: March 21, 2023

Time: 6:30 PM

Please come out ready to enjoy some first round NCAA Basketball and good food. This is a great opportunity to introduce a potential new member to the group. Don't forget the Membership Drive is in full swing (see the details on Page 5)



## PCEA Code of Ethics

This Association expects that the following rules shall guide the acts of each of its members.

### Members shall...

- ◆ Be guided in all relations by high standards of integrity and fair dealing
- ◆ Uphold before the public at all times the dignity of the profession generally and the reputation of the Association
- ◆ Avoid and discourage exaggerated and unwarranted statements
- ◆ Refuse to undertake work believed to be unprofitable to the principle without first advising of the improbability of successful results
- ◆ Uphold the principal that unreasonably low prices frequently result in inferior and unreliable work.
- ◆ Refuse the loan of their name to any questionable enterprise
- ◆ Be conservative in estimates, reports, testimony, etc. in connection with the promotion of any business enterprise
- ◆ Not engage in any project which is contrary to law or public welfare
- ◆ Not falsely or maliciously injure directly or indirectly the reputation, prospects, or general welfare of another
- ◆ Not attempt to conceal oversights or errors to lessen responsibility of mistakes
- ◆ Present contracts that are sound and fair to all parties; contractor, principal and owners
- ◆ Treat with the strictest confidence the prices, sub-bids and other information furnished by sub-contractors and suppliers
- ◆ Not divulge any business secrets or confidential knowledge of principal's business affairs
- ◆ Under no circumstances be guilty of undignified or questionable professional conduct or behavior that could unfavorably reflect upon the Professional Construction Estimators Association and/or the Association's individual members

# Save the Date!!

Stay tuned for registration and event information coming soon.



## Convention Title Sponsorship - \$2500 (1)

Title Billing on all Convention Content!

- Share the header with PCEA logo on all mailers
- Speaker slot on Friday morning
- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Three night hotel stay included
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

## Eagle Sponsorship - \$1500 (3)

- Speaker slot on Friday morning
- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

## Birdie Sponsorship - \$1000 (unlimited)

- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

## Past Presidents' Sponsorship - \$1000 (1)

- Special recognition in honoring our National Past Presidents on Friday evening
- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event, special recognition at the Dinner

## Swag Bag Sponsorship - \$500 (1)

- Dominate the swag! Custom bags with your company logo filled with goodies for all our attendees
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

## Mulligan Sponsorship - \$250 (unlimited)

- Advertise your company on the national stage!
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

Should you have any questions or you are interested in providing sponsorship at a level that is not listed above, please contact us to customize a package that fits your needs.



# Triangle PCEA Annual 2023-2024 Membership Drive November 17, 2023 thru May 16, 2024



## PAID MEMBERSHIP

For the 2 Members that recruit the most New Members that have Paid their Application and Dues no later than May 16, 2024 will win a Night Out on Triangle PCEA.

- 1<sup>st</sup> Place will receive a Dinner Gift Certificate for \$250.00 at Capital City Grill and a 1 night stay at the Renaissance Hotel, your selected date, both located at North Hills Mall in Raleigh, NC.
- 2<sup>nd</sup> place will receive a Dinner Gift Certificate for \$200.00 at Capital City Grill located at North Hills Mall in Raleigh, NC.

## Meeting Guests

For Each Member that invites a guest to the PCEA Membership Meetings between November and May will be awarded 1 Chip per guest, that will be entered into a drawing to win a set of Carolina Hurricanes Tickets to a game of your choice donated by Chris Kelley from Triangle PCEA.

- A specific guest may only be counted once even if they come to multiple meetings. This weighted average chip will be pulled and the winner will be delivered the tickets for a game of their choice during regular season.
  - Each Member who brings a Guest, will also receive a Visa Gift Card in the amount of \$10.00 for their efforts.

## New Member Spotlight—David Fountain

Name: Tyler Reyes

Company: Faulconer Construction Company, Inc.

Position: Junior Estimator

Construction Experience: I have worked with Faulconer for 3 and a half years. I started working as a laborer a few months after I graduated high school. I worked in the field for about a year and a half and then brought into the office with the estimating department. I have been estimating for about 2 years now.

How long with current company? 3 and 1/2 Years

Describe your experience in the construction industry? Being able to work out in the field was very beneficial when I started reading drawings and being able to understand how activities are completed helps out when doing takeoff or building an estimate

What is the best career advice that you have received? Set small goals throughout your career to give you satisfaction.

Personal: I enjoy spending time and hanging out with friends and family. I love to golf and be outdoors. I love the beach.

Birthday: May 14, 2002

Family? I have a girlfriend and we have been together for 6 and a half years. I have two siblings, an older brother and younger sister. And great parents.

How long have you lived in the Triangle area? I was originally born in Winston-Salem but moved to Raleigh when I was young. I have lived in Raleigh for about 19 years.

School? Graduated from Garner High School and currently at Wake Tech in my last semester

What is your favorite outside of work activity? My favorite activity outside of work is to play golf

What was the first concert that you ever attended? The first concert I ever attended was a rock artist named Dominic Fike

Are you a dog or cat person? Dog

What is your favorite movie or TV Show? My favorite movie is American Sniper

What is your favorite sport to watch (if any) and what is your favorite team? I love to watch football, either the Cleveland Browns or The Ohio State Buckeyes

PCEA:

How did you hear about PCEA? I heard about the PCEA through David Fountain

When did you become a member? December 2023.

What has been your favorite PCEA Event? I enjoyed the event that took place at Drive Shack .

Have you ever attended the National PCEA Convention? If so, what was your favorite part of the convention? No

What areas of PCEA Triangle Chapter (Social / Education / Fundraising / Membership / Etc.) are you interested in getting more involved? Social and Education.



**FAULCONER**  
CONSTRUCTION COMPANY



# Professional Construction Estimators Association of America, Inc.

Chapter #3 – Triangle Chapter

We would like to thank each of our generous sponsors and participants that enable us to continue to host this special event to support our educational and scholarship efforts to enrich the talent of those that will be entering the Construction Industry from our area.

## BEVERAGE CART SPONSOR



## GOLD SPONSORS





### HOLE SPONSORS



### INDIVIDUAL GOLFERS

Southern Gardens, Inc.  
Construction Cost Services



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# Professional Construction Estimators Association of America, Inc.

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## APPLICATION FOR MEMBERSHIP

Applicant Name:			
Employer:			
Title:			
Nature of Business:			
Primary Duties:			
Education:			
Work Experience:			
Business Address: Street			
City	State	Zip	
Business Phone:	Fax No.		
Cell Phone:			
Email Address:			
Billing Address: (if different from Business Address) Street			
City	State	Zip	
Check Committees of Interest:	<input type="checkbox"/> Education	<input type="checkbox"/> Social	<input type="checkbox"/> Fundraising <input type="checkbox"/> Training
Applicant Signature:	Date:		

For this application to be considered, Sponsor must personally Sign, and present or mail application to Membership Committee.

SIGNATURES ONLY. DO NOT TYPE OR PRINT. SPONSOR AND REFERENCES MUST BE MEMBERS IN GOOD STANDING.

SPONSORED BY: \_\_\_\_\_

REFERENCE: \_\_\_\_\_

REFERENCE: \_\_\_\_\_

INITIATION FEE = \$165.00

TO BE SUBMITTED WITH APPLICATION

Make check payable to "PCEA Triangle Chapter 3

Tiered Dues Schedule

\$475 for first member, \$450 for second member,

\$425, for third member, \$400 for four or more members.

Dues are billed annually in May.

FOR MEMBERSHIP COMMITTEE

ACCEPTED AS MEMBER: YES

NO

Date: \_\_\_\_\_

CLASSIFICATION CODE: \_\_\_\_\_



## **Professional Construction Estimators Association - Triangle Chapter**

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[www.PCEA-Triangle.org](http://www.PCEA-Triangle.org)

## **PCEA Membership Benefits**

- Fellowship and interaction with Colleagues in the Construction Industry
- Industry related guest speakers and programs
- Recognition of Professional Excellence, Integrity, and Ethics
- National Membership Directory with Membership Contacts from All Chapters of PCEA
- Chance to connect with your colleagues and competitors.
- Your Opportunity to make a Contribution to the Construction Industry
- Training Seminars
- Leadership Training and the tools to excel as Professionals
- Promote Construction as a viable Career to Students in Construction Related Curriculum
- Fundraising activities & events that support our Scholarships at East Carolina, NC State, UNC Charlotte Vance– Granville Community College, and Wake Technical Community College to support the future of the Construction Industry

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## **2023–2024 Triangle Chapter Board of Directors**

**President:** Anthony Luise  
[estimating@armypaint.com](mailto:estimating@armypaint.com)

**President-Elect:** Jim Mattocks  
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**1st Vice President:** Josh Reeder  
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**2nd Vice President:** Meagan Carothers  
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**Treasurer:** Chris Kelley  
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**Secretary:** Adam Blalock  
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**National Director:** Kevin Sherron  
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**At-Large Director:** Wayne Embrey  
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**At-Large Director:** Ryan Walsh  
[rwalsh@precisionwalls.com](mailto:rwalsh@precisionwalls.com)

### Non Voting Positions:

Education Chair: Anthony Luise

Newsletter Editor: Chris Kelley

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