



# TRIANGLE TAKE-OFF

Professional Construction Estimators Association - Triangle Chapter #3  
[www.PCEA-Triangle.org](http://www.PCEA-Triangle.org)

## Mission Statement

The Professional Construction Estimators Association of America, Inc. has as its purpose to promote and improve the construction industry through education of the Association's membership, through the continuing education of construction professionals and craftsmen. The Association will work to define and encourage high ethical standards of conduct among its members and will promote the fraternity of the construction industry through social interaction.

### Inside this issue:

2023 Year in Review	1
PCEA Mission Statement	
Upcoming Events Calendar	2
2023 Year in Review (Cont'd)	3
PCEA Code of Ethics	
Links to National Convention & Sponsorship Packages	4
2023-2024 Membership Drive	5
Membership Directory	6
Membership Application	7
PCEA Membership Benefits & Board of Directors	8

## 2023 Year in Review

As we come to the end of 2023, we naturally want to look back at the highlights of the year. (The PCEA Fiscal Year starts in June, so we are bridging two fiscal years).

We started off the year by adding some new locations for our meetings. The January meeting was held at Page Road Grill and was very well attended with a presentation from Staff Zone.

For February we returned to the welcoming confines of Casa Carbone. This was a very original presentation by Wake Tech Economist, Kyuan Wan "Tim" Choi. Tim offered an enlightening look into the trends of the economy, migration of the workforce, and construction trends.

March brought our Annual March NCAA Tournament watch social. We were able to once again meet at Backyard Bistro. This social is always a great event to bring potential members. We were able to secure one new member and one rejoining member. During March we also held our 35th Annual Don Mizzelle Golf Tournament at MacGregor Downs Country Club. This proved to be another great event with great support from our members and sponsors. This event was able to raise approximately \$6,000 to our Projects Account to support the scholarships.

Our April Meeting had to be moved up to the 2nd Thursday due to our National Convention. The April Meeting was a presentation from Alicia Arnold, Deputy Housing Director for Wake County. She discussed the current state of Affordable Housing in Wake County, along with some of the initiatives that are available for developers to provide this housing.

The Triangle Chapter was well represented at the Annual National PCEA Convention. As the fiscal year starts to draw to a close, the National Association is able to conduct the business of the PCEA, provide Educational Seminars, numerous inter-chapter social events, and of course thank the outgoing Board of Directors and welcome the incoming Board. At this meeting the Triangle Chapter's own Adam Blalock, was able to close out his term as National President. (If you are not aware,

members of the Triangle Chapter currently fill 3 of the National Officer Positions, along with our National Director.)

In May, we enjoyed a presentation from Julia Kunlo, with Evolution Safety Resources. ESR provides a great resource of Jobsite Safety Inspections and Training.

June brought the first of our trial lunch meetings at Page Road Grill. Jina Propst, with the City of Durham General Services, reviewed the opportunities to bid on City of Durham projects.

In July, we replaced the normal Chapter Meeting with a Durham Bulls outing. It was very hot night, but we had a great night watching the Durham Bulls beat the Charlotte Knights 12-2.



PCEA Triangle Social at Durham Bulls

We were able to have big night out at On-Point Gun Range in August. We had a virtual presentation from Togonal AI (PCEA National Sponsor). Several of us had seen their presentation on a couple of occasions and were amazed at how much this program has continued to progress. Looking forward to seeing them again in 2024 to see the new features!

(Continued on Page 3)

## December 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

### This Months Events:

- **December 4th:** Triangle Chapter Board Meeting location is J. D. Beam Office. Meeting starts at 6:30 pm.
- **December 7th:** CHRISTMAS PARTY! Triangle Chapter Annual Christmas Party. This year we will gather again at Tribeca Tavern in Cary to celebrate.
- **December 25th:** MERRY CHRISTMAS!!
- **December 31st:** NEW YEARS EVE!

### Upcoming Events:

- **January 1st:** HAPPY NEW YEARS! Let's make it a great 2024.
- **January 8th:** Triangle Chapter Board Meeting location is J. D. Beam Office. Meeting starts at 6:30 pm.
- **January 18th:** Triangle Chapter Membership Meeting. This months meeting will be held at Milton's Pizza. The speaker will be a virtual presentation by our National Sponsor, TOGAL AI. This meeting should also be available to join virtually, if you are unable to make the meeting.
- **February 5th:** Triangle Chapter Board Meeting location is J. D. Beam Office. Meeting starts at 6:30 pm.
- **February 15th:** Triangle Chapter Membership Meeting. Remember the Membership Drive and bring your potential guests. This meeting is possibly going to be a lunch meeting at Cantina 18 at the Village District. More information to come.
- **March 4th:** Triangle Chapter Board Meeting location is J. D. Beam Office. Meeting starts at 6:30 pm.
- **March 18th:** Annual Don Mizzelle Golf Tournament at MacGregor Downs. More info to come.

## January 2024

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

## February 2024

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29		

## Year in Review (Continued)

In September, we had very informative presentation from Weldon Jones, of Jordan Price Law Firm. Mr. Jones reviewed several bills that were currently before the NC Legislature that directly effect of all us in the Construction Industry. He even had to leave after the meeting to get back to the Legislature before additional votes that evening.

October brought another lunch meeting at Page Road Grill, with Sue Wall and Laura Greco from the Town of Cary Inspections Department. They showed us where we could find information on the Town of Cary websites. During this month we also hosted our Annual Sporting Clay event. This year proved to be one of the best ever, we had 49 shooters attend and raised approximately \$6,000 for our Projects account.

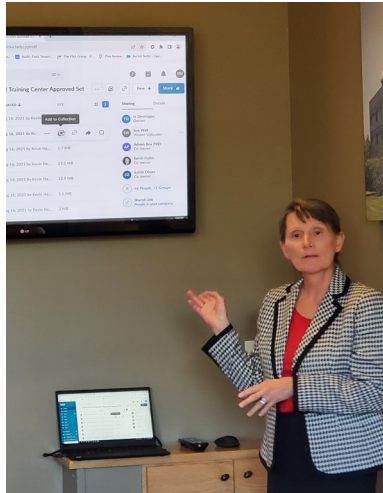
In November we launched our 2023-2024 Membership Drive. The Drive was kicked off with a hugely successful event at the Drive Shack. We had well over 20 invited guests that were able to come enjoy the event with our membership. From this meeting alone, we appear to be picking up 7 new members. This membership drive will run from November 17, 2023–May 16, 2024. There are prizes to be awarded to the top two member recruiters and for each member that brings a potential guest.

Finally in December, we gathered together with members and spouses/significant others to celebrate the Christmas Holiday at Tribeca Tavern. We were able enjoy a couple of hours of conversation, great food, drinks, and even some homemade desserts from our members. We hope that all of our members are able to enjoy some time off to celebrate Christmas with their families and of course a Happy New Year!

In conclusion, we are poised to make 2023-2024 one of the best years in recent history of the Triangle Chapter. Please continue to support our local Triangle Chapter in any way possible. If you have some ideas on ways to make our Chapter the best it has ever been, please get in touch with a member of the Board or bring it our attention at a meeting.

THE TRIANGLE CHAPTER IS READY FOR 2024. HAPPY NEW YEAR!

**Sue Wall, Town of Cary, at Page Road Grill**



## PCEA Code of Ethics

This Association expects that the following rules shall guide the acts of each of its members.

### Members shall...

- ◆ Be guided in all relations by high standards of integrity and fair dealing
- ◆ Uphold before the public at all times the dignity of the profession generally and the reputation of the Association
- ◆ Avoid and discourage exaggerated and unwarranted statements
- ◆ Refuse to undertake work believed to be unprofitable to the principle without first advising of the improbability of successful results
- ◆ Uphold the principal that unreasonably low prices frequently result in inferior and unreliable work.
- ◆ Refuse the loan of their name to any questionable enterprise
- ◆ Be conservative in estimates, reports, testimony, etc. in connection with the promotion of any business enterprise
- ◆ Not engage in any project which is contrary to law or public welfare
- ◆ Not falsely or maliciously injure directly or indirectly the reputation, prospects, or general welfare of another
- ◆ Not attempt to conceal oversights or errors to lessen responsibility of mistakes
- ◆ Present contracts that are sound and fair to all parties; contractor, principal and owners
- ◆ Treat with the strictest confidence the prices, sub-bids and other information furnished by sub-contractors and suppliers
- ◆ Not divulge any business secrets or confidential knowledge of principal's business affairs
- ◆ Under no circumstances be guilty of undignified or questionable professional conduct or behavior that could unfavorably reflect upon the Professional Construction Estimators Association and/or the Association's individual members

# Save the Date!!

Stay tuned for registration and event information coming soon.



## Convention Title Sponsorship - \$2500 (1)

Title Billing on all Convention Content!

- Share the header with PCEA logo on all mailers
- Speaker slot on Friday morning
- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Three night hotel stay included
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

## Eagle Sponsorship - \$1500 (3)

- Speaker slot on Friday morning
- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

## Birdie Sponsorship - \$1000 (unlimited)

- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

## Past Presidents' Sponsorship - \$1000 (1)

- Special recognition in honoring our National Past Presidents on Friday evening
- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event, special recognition at the Dinner

## Swag Bag Sponsorship - \$500 (1)

- Dominate the swag! Custom bags with your company logo filled with goodies for all our attendees
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

## Mulligan Sponsorship - \$250 (unlimited)

- Advertise your company on the national stage!
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

Should you have any questions or you are interested in providing sponsorship at a level that is not listed above, please contact us to customize a package that fits your needs.

# Triangle PCEA Annual 2023-2024 Membership Drive November 17, 2023 thru May 16, 2024



## PAID MEMBERSHIP

For the 2 Members that recruit the most New Members that have Paid their Application and Dues no later than May 16, 2024 will win a Night Out on Triangle PCEA.

- 1<sup>st</sup> Place will receive a Dinner Gift Certificate for \$250.00 at Capital City Grill and a 1 night stay at the Renaissance Hotel, your selected date, both located at North Hills Mall in Raleigh, NC.
- 2<sup>nd</sup> place will receive a Dinner Gift Certificate for \$200.00 at Capital City Grill located at North Hills Mall in Raleigh, NC.

## Meeting Guests

For Each Member that invites a guest to the PCEA Membership Meetings between November and May will be awarded 1 Chip per guest, that will be entered into a drawing to win a set of Carolina Hurricanes Tickets to a game of your choice donated by Chris Kelley from Triangle PCEA.

- A specific guest may only be counted once even if they come to multiple meetings. This weighted average chip will be pulled and the winner will be delivered the tickets for a game of their choice during regular season.
  - Each Member who brings a Guest, will also receive a Visa Gift Card in the amount of \$10.00 for their efforts.

### PCEA Triangle Chapter #3

**Joseph Barrett**  
**Arcadis DPS Group**  
 443-469-9534  
 Joseph.barrett@dpsgroupglobal.com

**Adam Blalock**  
**Carolina Concrete Coatings**  
 919-673-7649  
 adambalock@icloud.com

**Meagan Carothers**  
**Riley Contracting**  
 919-467-6104  
 MCarothers@rileycontracting.com

**Ryan Degnan**  
**Martin Architectural Products, Inc.**  
 919-469-9661  
 rdegnan@mapdoors.biz

**Joe Edwards, III**  
**Quality Builders, Inc of Raleigh**  
 919-821-9001  
 joeedwards@qbiraleigh.com

**Marshall Elmore, Jr.**  
**Faulconer Construction Company**  
 MEElmore@FaulconerConstruction.com

**Rick Embrey**  
**Mr. Dirt, LLC**  
 919-522-7102  
 rick@mr-dirt.com

**Wayne Embrey, III**  
**Osprey Contracting, LLC**  
 919-353-8399  
 wayne@mr-dirt.com

**David Fountain**  
**Faulconer Construction Company**  
 DFountain@FaulconerConstruction.com

**Reubin Gillis**  
**Member Emeritus**  
 rhgillis@nc.rr.com

**Jason Graham**  
**J & D Sprinkler Co., Inc.**  
 919-553-2356  
 Jason@jdsprinkler.com

**David Hamilton**  
**Freelance Estimating**  
 919-451-9288  
 davidrayhamilton@gmail.com

**Will Hernandez**  
**Marks Clearing & Grading**  
 919-656-2578  
 willh@marksclearingandgrading.com

**Darryl Hooks**  
**Stitan Concrete**  
 919-827-8368  
 Darryl@stitanconcrete.com

**Kevin Jackson**  
**Member Emeritus**  
 919-477-6105  
 kljestimator@gmail.com

**Chris Kelley**  
**J. D. Beam, Inc.**  
 919-833-3224  
 chrisk@jdbeam.com

**Tom Key**  
**Metcon Construction**  
 919-901-8581  
 tkey@metconus.com

**John Legg**  
**Faulconer Construction Company**  
 984-303-7615  
 JLegg@FaulconerConstruction.com

**Russell Lichtenstein**  
**Southern Garden, Inc.**  
 919-362-1050  
 Russell@southerngardeninc.com

**Anthony Luise**  
**Army of Painters**  
 919-796-4494  
 estimating@armypaint.com

**Tim Manning**  
**J. D. Beam, Inc.**  
 919-833-3224  
 timm@jdbeam.com

**Jim Mattocks**  
**J & D Sprinkler Co., Inc.**  
 919-553-2356  
 jim@jdsprinkler.com

**Wally Mills**  
**Member Emeritus**  
 919-815-6072  
 wally2401@gmail.com

**Roberto Nunez**  
**North Carolina State University**  
 919-515-8408  
 ranunez@ncsu.edu

**Ryan Plankenhorn**  
**Resolute Building Company, Inc.**  
 919-331-1000  
 rplankenhorn@resoluteinc.com

**Robert Pope**  
**Incline Construction, Inc.**  
 919-598-8006  
 rpope@inclineconstruction.com

**Josh Reeder**  
**Salisbury & Moore Construction, Inc.**  
 919-930-8770  
 Joshua.reeder@salisburymoore.com

**Tyler Reyes**  
**Faulconer Construction Company**  
 919-438-5188  
 TReyes@FaulconerConstruction.com

**Cameron Sanford**  
**Falcon Construction Company**  
 919-999-6449  
 CSanford@FaulconerConstuction.com

**Kevin Sherron**  
**Core and Main LP**  
 919-467-8884  
 kevin.sherron@coreandmain.com

**Mike Smith**  
**Faulconer Construction Company**  
 MSmith@FaulconerConstuction.com

**Brad Snyder**  
**Endeavor Construction Services, Inc.**  
 919-390-2468  
 brad@endeavorcsi.com

**John Sperati**  
**Smith Debnam**  
 919-250-2122  
 jsperati@smithdebnamlaw.com

**Jeremy Thompson**  
**W. B. Brawley Company**  
 919-636-1338  
 jthompson@brawley.net

**Thomas Von Cannon**  
**J & D Sprinkler Co., Inc.**  
 919-553-2356  
 tom@jdsprinkler.com

**Ryan Walsh**  
**Precision Walls, Inc.**  
 919-459-2952  
 rwalsh@precisionwalls.com

**Professional Construction Estimators  
Association of America, Inc.**

Chapter #3 Triangle Area  
P.O. Box 18701  
Raleigh, NC 27619  
[pceatriangle@gmail.com](mailto:pceatriangle@gmail.com)



**APPLICATION FOR MEMBERSHIP**

Applicant Name:			
Employer:			
Title:			
Nature of Business:			
Primary Duties:			
Education:			
Work Experience:			
Business Address: Street			
City	State	Zip	
Business Phone:	Fax No.		
Cell Phone:			
Email Address:			
Billing Address: (if different from Business Address) Street			
City	State	Zip	
Check Committees of Interest:	<input type="checkbox"/> Education	<input type="checkbox"/> Social	<input type="checkbox"/> Fundraising <input type="checkbox"/> Training
Applicant Signature:			Date:

For this application to be considered, Sponsor must personally Sign, and present or mail application to Membership Committee.

SIGNATURES ONLY. DO NOT TYPE OR PRINT. SPONSOR AND REFERENCES MUST BE MEMBERS IN GOOD STANDING.

SPONSORED BY: \_\_\_\_\_

REFERENCE: \_\_\_\_\_

REFERENCE: \_\_\_\_\_

**INITIATION FEE = \$165.00**

**TO BE SUBMITTED WITH APPLICATION**

Make check payable to "PCEA Triangle Chapter 3

Tiered Dues Schedule

\$475 for first member, \$450 for second member,

\$425, for third member, \$400 for four or more members.

Dues are billed annually in May.

FOR MEMBERSHIP COMMITTEE

ACCEPTED AS MEMBER: YES

NO

Date: \_\_\_\_\_

CLASSIFICATION CODE: \_\_\_\_\_



## ***Professional Construction Estimators Association - Triangle Chapter***

---

Volume 61, Issue 7

---

P.O. Box 18701  
Raleigh, NC 27619

Email: [pceatriangle@gmail.com](mailto:pceatriangle@gmail.com)  
[www.PCEA-Triangle.org](http://www.PCEA-Triangle.org)

## **PCEA Membership Benefits**

- Fellowship and interaction with Colleagues in the Construction Industry
- Industry related guest speakers and programs
- Recognition of Professional Excellence, Integrity, and Ethics
- National Membership Directory with Membership Contacts from All Chapters of PCEA
- Chance to connect with your colleagues and competitors.
- Your Opportunity to make a Contribution to the Construction Industry
- Training Seminars
- Leadership Training and the tools to excel as Professionals
- Promote Construction as a viable Career to Students in Construction Related Curriculums
- Fundraising activities & events that support our Scholarships at East Carolina, NC State, UNC Charlotte Vance– Granville Community College, and Wake Technical Community College to support the future of the Construction Industry

---

## **2023–2024 Triangle Chapter Board of Directors**

**President:** Anthony Luise  
[estimating@armypaint.com](mailto:estimating@armypaint.com)

**President-Elect:** Jim Mattocks  
[jim@jdsprinkler.com](mailto:jim@jdsprinkler.com)

**1st Vice President:** Josh Reeder  
[Joshua.reeder@salisburymoore.com](mailto:Joshua.reeder@salisburymoore.com)

**2nd Vice President:** Meagan Carothers  
[mcarothers@rileycontracting.com](mailto:mcarothers@rileycontracting.com)

**Treasurer:** Chris Kelley  
[chrisk@jdbeam.com](mailto:chrisk@jdbeam.com)

**Secretary:** Adam Blalock  
[ablalock@brockcontract.com](mailto:ablalock@brockcontract.com)

**National Director:** Kevin Sherron  
[kevin.sherron@coreandmain.com](mailto:kevin.sherron@coreandmain.com)

**At-Large Director:** Wayne Embrey  
[wayne@mr-dirt.com](mailto:wayne@mr-dirt.com)

### Non Voting Positions:

Education Chair: Anthony Luise

Newsletter Editor: Chris Kelley