



TRIANGLE TAKE-OFF

Professional Construction Estimators Association - Triangle Chapter #3
www.PCEA-Triangle.org

Mission Statement

The Professional Construction Estimators Association of America, Inc. has as its purpose to promote and improve the construction industry through education of the Association's membership, through the continuing education of construction professionals and craftsmen. The Association will work to define and encourage high ethical standards of conduct among its members and will promote the fraternity of the construction industry through social interaction.

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Letter from the President—Anthony Luise

Members of the Triangle Chapter PCEA, I hope everyone is doing well and your business is booming.

Re-capping our October Lunch Chapter Meeting at Page Road Grill. Our Monthly Program put together by Meagan Carothers was a session dedicated to the Town of Cary Construction happenings. The program was presented by Sue Wall and Laura Greco, both with the Town of Cary Inspections Department. The discussion was geared toward the Project Development Division, their Project Status newly designed Website as well as the Permitting Department. It was a value-added discussion to what's going on, shortcuts around things and introduction to things to come. If you missed this session, you missed a lot!

2nd Vice-President, Meagan Carothers aiding our Future Programs, starting with November, we are heading to Drive Shack and we are asking each of you to try to bring a potential Member or guest to this Social. Planning stages are in effect for the Christmas Party at Tribeca Tabern in Cary, the



Menu will be posted in this Month's Newsletter. This event will be held on December 7th, PLEASE NOTE THIS IS THE 1ST THURSDAY OF THE MONTH. As usual this event is for the members and their spouse or guest.

The National Board Meeting will be held virtually on November 10th, 2023, details to follow when it subsides. The 2024 Convention is being held in Augusta, GA and planning is well underway and almost completed by the CSRA Chapter. Keep an eye out for the Call to Convention from National as it should arrive something towards the end of February. As always, the committee is in need of sponsors to make this a great convention, see the sponsorship packages in the this newsletter and on the website. It would be great if we could see a higher number of participants from the Triangle Chapter this year. Rounding out the November Board Meeting, we discussed the Drive Shack Social Event and Membership Drive, which will carry through to mid-April, with awards being presented in May. You should see a flyer distributed in the Newsletter and one to be sent out via e-mail discussing the details shortly.

In closing, let's make the Triangle Chapter of PCEA grow by leaps and bounds in the remainder of 2023, we need more involvement from our members in making this organization successful and better educated. We still have a way to go to beat last year's numbers, so let's get someone you know that could be a potential Member and invite them to the Drive Shack, see you there.

Thank you,
Anthony Luise, President
PCEA, Triangle Chapter

November 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

This Months Events:

- **November 6th:** Triangle Chapter Board Meeting location is J. D. Beam Office. Meeting starts at 6:30 pm.
- **November 16th:** MEMBERSHIP DRIVE KICK-OFF SOCIAL!! This month Chapter Meeting will be a Membership Drive / Social Event to be held at Drive Shack! Details of Membership Drive on page XXX. Plan to bring a potential member as guest to help grow our chapter!

Upcoming Events:

- **December 4th:** Triangle Chapter Board Meeting location is J. D. Beam Office. Meeting starts at 6:30 pm.
- **December 7th:** CHRISTMAS PARTY! Triangle Chapter Annual Christmas Party. This year we will gather again at Tribeca Tavern in Cary to celebrate.
- **December 25th:** MERRY CHRISTMAS!!
- **December 31st:** NEW YEARS EVE!
- **January 1st:** HAPPY NEW YEARS! Let's make it a great 2024.
- **January 8th:** Triangle Chapter Board Meeting location is J. D. Beam Office. Meeting starts at 6:30 pm.
- **January 18th:** Triangle Chapter Membership Meeting. Remember the Membership Drive and bring your potential guests. This months meeting will be held at Milton's Pizza. The speaker will be a virtual presentation by our National Sponsor, TOGAL AI. Every time TOGAL AI presents, they have additional features for the software. This meeting should also be available to join virtually, if you are unable to make the meeting.

December 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

January 2024

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

Membership Meeting Speaker

Triangle Chapter Launches our Membership Drive at DRIVE SHACK!

DRIVE SHACK

Come out and join the Triangle Chapter at Drive Shack in Raleigh. We have a fun night of Golf, Games, Food, Drink, and Socializing with our colleagues. The fun starts at 6:30 pm on Thursday, November 16th. We have multiple hitting bays available for 2 hours. Food and Drink will be provided.

Please bring a potential member with you to introduce them to the Triangle Chapter.

Additionally, this is the first event of our multiple month Membership Drive. See the flyer on page 5 of this Newsletter for the format of the Membership Drive along with the prize packages. Our organization is a great way to meet you fellow Estimators, Project Managers, Material Suppliers, Designers, and other Construction Professionals, but we have to continue to grow our membership in order to spread the word.



PCEA Code of Ethics

This Association expects that the following rules shall guide the acts of each of its members.

Members shall...

- ◆ Be guided in all relations by high standards of integrity and fair dealing
- ◆ Uphold before the public at all times the dignity of the profession generally and the reputation of the Association
- ◆ Avoid and discourage exaggerated and unwarranted statements
- ◆ Refuse to undertake work believed to be unprofitable to the principle without first advising of the improbability of successful results
- ◆ Uphold the principal that unreasonably low prices frequently result in inferior and unreliable work.
- ◆ Refuse the loan of their name to any questionable enterprise
- ◆ Be conservative in estimates, reports, testimony, etc. in connection with the promotion of any business enterprise
- ◆ Not engage in any project which is contrary to law or public welfare
- ◆ Not falsely or maliciously injure directly or indirectly the reputation, prospects, or general welfare of another
- ◆ Not attempt to conceal oversights or errors to lessen responsibility of mistakes
- ◆ Present contracts that are sound and fair to all parties; contractor, principal and owners
- ◆ Treat with the strictest confidence the prices, sub-bids and other information furnished by sub-contractors and suppliers
- ◆ Not divulge any business secrets or confidential knowledge of principal's business affairs
- ◆ Under no circumstances be guilty of undignified or questionable professional conduct or behavior that could unfavorably reflect upon the Professional Construction Estimators Association and/or the Association's individual members

Save the Date!!

Stay tuned for registration and event information coming soon.



Convention Title Sponsorship - \$2500 (1)

Title Billing on all Convention Content!

- Share the header with PCEA logo on all mailers
- Speaker slot on Friday morning
- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Three night hotel stay included
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

Eagle Sponsorship - \$1500 (3)

- Speaker slot on Friday morning
- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

Birdie Sponsorship - \$1000 (unlimited)

- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

Past Presidents' Sponsorship - \$1000 (1)

- Special recognition in honoring our National Past Presidents on Friday evening
- Registration for ONE + guest at all Convention Inclusive events and outings (golf outing not included)
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event, special recognition at the Dinner

Swag Bag Sponsorship - \$500 (1)

- Dominate the swag! Custom bags with your company logo filled with goodies for all our attendees
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

Mulligan Sponsorship - \$250 (unlimited)

- Advertise your company on the national stage!
- Company logo on all mailers, logo and website link on online notifications, and recognition on site during the event

Should you have any questions or you are interested in providing sponsorship at a level that is not listed above, please contact us to customize a package that fits your needs.

Triangle PCEA Annual 2023-2024 Membership Drive November 17, 2023 thru May 16, 2024



PAID MEMBERSHIP

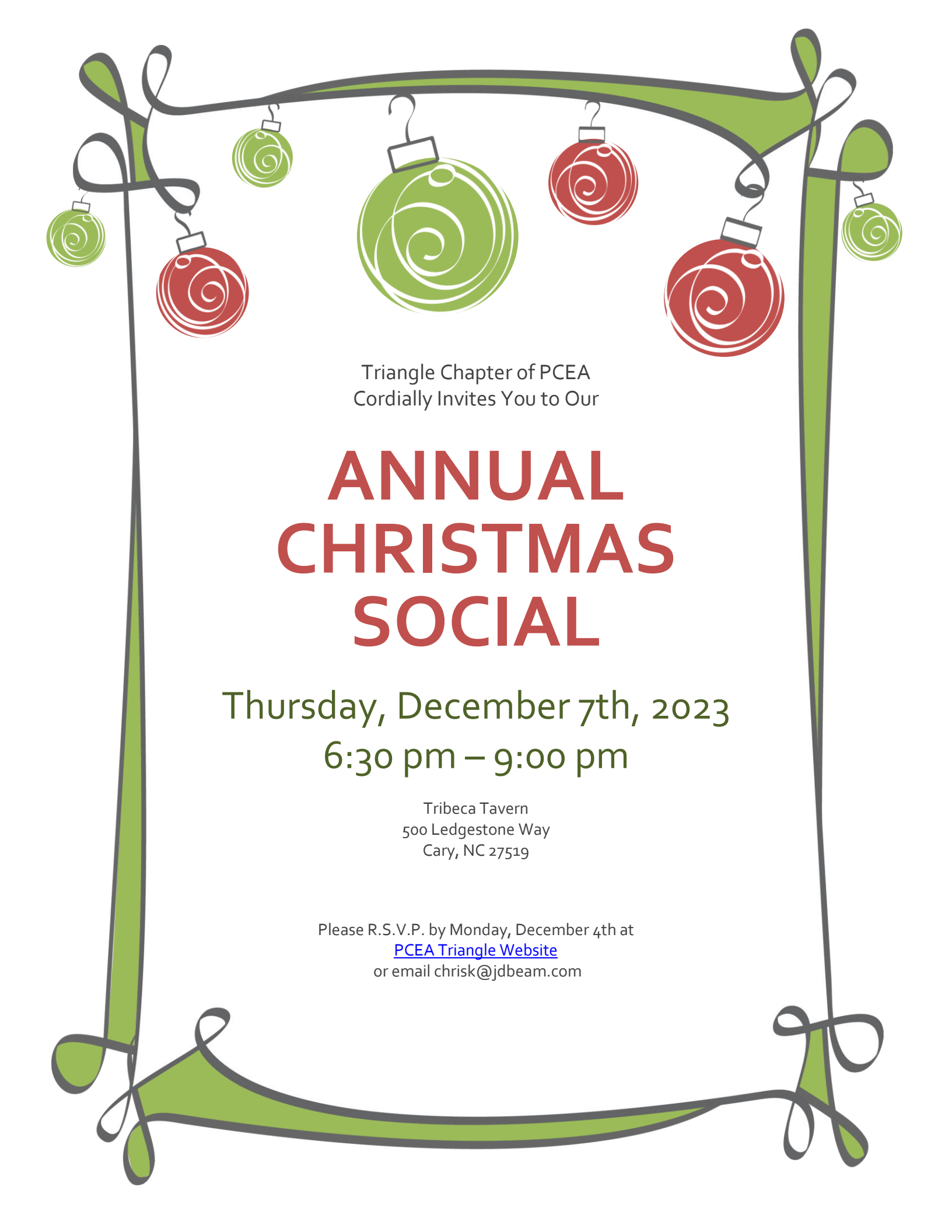
For the 2 Members that recruit the most New Members that have Paid their Application and Dues no later than May 16, 2024 will win a Night Out on Triangle PCEA.

- 1st Place will receive a Dinner Gift Certificate for \$250.00 at Capital City Grill and a 1 night stay at the Renaissance Hotel, your selected date, both located at North Hills Mall in Raleigh, NC.
- 2nd place will receive a Dinner Gift Certificate for \$200.00 at Capital City Grill located at North Hills Mall in Raleigh, NC.

Meeting Guests

For Each Member that invites a guest to the PCEA Membership Meetings between November and May will be awarded 1 Chip per guest, that will be entered into a drawing to win a set of Carolina Hurricanes Tickets to a game of your choice donated by Chris Kelley from Triangle PCEA.

- A specific guest may only be counted once even if they come to multiple meetings. This weighted average chip will be pulled and the winner will be delivered the tickets for a game of their choice during regular season.
 - Each Member who brings a Guest, will also receive a Visa Gift Card in the amount of \$10.00 for their efforts.



Triangle Chapter of PCEA
Cordially Invites You to Our

ANNUAL CHRISTMAS SOCIAL

Thursday, December 7th, 2023
6:30 pm – 9:00 pm

Tribeca Tavern
500 Ledgestone Way
Cary, NC 27519

Please R.S.V.P. by Monday, December 4th at
[PCEA Triangle Website](#)
or email chrisk@jdbeam.com

PCEA Triangle Chapter #3

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Professional Construction Estimators Association of America, Inc.

Chapter #3 Triangle Area
 P.O. Box 18701
 Raleigh, NC 27619
pceatriangle@gmail.com



APPLICATION FOR MEMBERSHIP

Applicant Name:			
Employer:			
Title:			
Nature of Business:			
Primary Duties:			
Education:			
Work Experience:			
Business Address: Street			
City	State	Zip	
Business Phone:	Fax No.		
Cell Phone:			
Email Address:			
Billing Address: (if different from Business Address) Street			
City	State	Zip	
Check Committees of Interest:	<input type="checkbox"/> Education	<input type="checkbox"/> Social	<input type="checkbox"/> Fundraising <input type="checkbox"/> Training
Applicant Signature:	Date:		

For this application to be considered, Sponsor must personally Sign, and present or mail application to Membership Committee.

SIGNATURES ONLY. DO NOT TYPE OR PRINT. SPONSOR AND REFERENCES MUST BE MEMBERS IN GOOD STANDING.

SPONSORED BY: _____

REFERENCE: _____

REFERENCE: _____

INITIATION FEE = \$165.00

TO BE SUBMITTED WITH APPLICATION

Make check payable to "PCEA Triangle Chapter 3

Tiered Dues Schedule

\$475 for first member, \$450 for second member,

\$425, for third member, \$400 for four or more members.

Dues are billed annually in May.

FOR MEMBERSHIP COMMITTEE

ACCEPTED AS MEMBER: YES

NO

Date: _____

CLASSIFICATION CODE: _____



Professional Construction Estimators Association - Triangle Chapter

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P.O. Box 18701
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www.PCEA-Triangle.org

PCEA Membership Benefits

- Fellowship and interaction with Colleagues in the Construction Industry
- Industry related guest speakers and programs
- Recognition of Professional Excellence, Integrity, and Ethics
- National Membership Directory with Membership Contacts from All Chapters of PCEA
- Chance to connect with your colleagues and competitors.
- Your Opportunity to make a Contribution to the Construction Industry
- Training Seminars
- Leadership Training and the tools to excel as Professionals
- Promote Construction as a viable Career to Students in Construction Related Curriculum
- Fundraising activities & events that support our Scholarships at East Carolina, NC State, UNC Charlotte Vance– Granville Community College, and Wake Technical Community College to support the future of the Construction Industry

2023–2024 Triangle Chapter Board of Directors

President: Anthony Luise
estimating@armypaint.com

President-Elect: Jim Mattocks
jim@jdsprinkler.com

1st Vice President: Josh Reeder
Joshua.reeder@salisburymoore.com

2nd Vice President: Meagan Carothers
mcarothers@rileycontracting.com

Treasurer: Chris Kelley
chrisk@jdbeam.com

Secretary: Adam Blalock
ablalock@brockcontract.com

National Director: Kevin Sherron
kevin.sherron@coreandmain.com

At-Large Director: Wayne Embrey
wayne@mr-dirt.com

Non Voting Positions:

Education Chair: Anthony Luise

Newsletter Editor: Chris Kelley