



TRIANGLE TAKE-OFF

Professional Construction Estimators Association - Triangle Chapter #3
www.PCEA-Triangle.org

Mission Statement

The Professional Construction Estimators Association of America, Inc. has as its purpose to promote and improve the construction industry through education of the Association's membership, through the continuing education of construction professionals and craftsmen. The Association will work to define and encourage high ethical standards of conduct among its members and will promote the fraternity of the construction industry through social interaction.

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Letter from the President—Anthony Luise

Members of the Triangle Chapter PCEA, I hope everyone is doing well and your business is booming.

Re-capping our August Chapter Meeting at the OnPoint Gun Range. Our Monthly Program put together by Meagan Carothers was a session on learning about TOGAL AI. This is a fantastic estimating software program proven to reduce time allocated to completing measurements in many of the Trades. This was the 2nd demonstration we have had from them in less than a year and the program has elevated its platform. Our intent is to offer this demonstration again soon to capture everyone. It is a must see.

2nd Vice-President, Meagan Carothers discussed our Future Programs, starting with our September Meeting Program at Casa Carbone with Attorney Weldon Jones, from Jordan Price Law Firm. In October, we are looking at another Lunch Meeting at Page Road Grill which we should have a Speaker lined up soon. In November, we are looking to do another Golf/Social out at Drive Shack. Planning stages are in effect for the Christmas Party as well with a Board decision made on the Menu and Room at Tribeca Tavern in Cary. This event

will be held on December 7th, IT IS THE 1ST THURSDAY OF THE MONTH.

The National Board Meeting was held on August 18th. Key takeaways from this event were that PCEA Orlando will be working with a few interested GC's to attempt to open a Tampa Chapter. Catawba Chapter has turned around its chapter and had 10 gains over the last quarter despite overall membership is down. Strengthening the PCEA/College relationship may help with future enrollment if we can track where these Recipients and/or Students go after graduation. Ted G. Wilson Scholarship Program is at 218,000 and climbing strong. 2024 Convention is being held in Augusta, Georgia. 2025 will be held in Tampa.

Rounding out the August Board Meeting, we spent approximately 45 minutes with several Firer's putting ammo rounds down-range to hone our skills. It was a good time by all. Chris Kelley, Adam Blalock and I took a visit to Orlando this past week and were treated to a tour of a very large project at Universal Studios, as well as joining them in their Steak on the Lake Social Event. It made the 3 of us decide to put a like event

together for the future. See the Newsletter for more details and pictures from the event...

In closing, let's make the Triangle Chapter of PCEA grow by leaps and bounds in 2023, we need more involvement from our Members as well in making this association successful and better educated. We still have a way to go to beat last year's numbers, let's get someone you know that could be a potential Member and invite them to the next meeting. See you at Casa Carbone.



Chris Kelley, Anthony Luise, Rob Bauer (Orlando) and Adam Blalock out for dinner during a inter-

Thank you, Anthony Luise

September 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

This Months Events:

- **September 4th:** Labor Day Holiday!! Enjoy time with family and friends.
- **September 11th:** Triangle Chapter Board Meeting location is J. D. Beam Office. Meeting starts at 6:30 pm.
- **September 21st:** Triangle Chapter Meeting at Casa Carbone. The Speaker is Weldon Jones from Jordan Price Law Firm.

Upcoming Events:

- **October 2nd:** Triangle Chapter Board Meeting location is J. D. Beam Office. Meeting starts at 6:30 pm.
- **October 13th:** Annual Sporting Clay Fundraiser at Drake Landing. Information about registration and sponsorship is forthcoming.
- **October 19th:** Triangle Chapter Meeting at Page Road Grill . The speakers are Sue Wall and Laura Greco from the Town of Cary Inspections Department. PLEASE NOTE THAT THIS WILL BE A LUNCH MEETING.
- **November 6th:** Triangle Chapter Board Meeting location is J. D. Beam Office. Meeting starts at 6:30 pm.
- **November 16th:** This month Chapter Meeting will be a Membership Drive / Social Event to be held at Drive Shack or Top Golf! Final details to come! Plan to bring a potential member to help grow our chapter!
- **December 4th:** Triangle Chapter Board Meeting location is J. D. Beam Office. Meeting starts at 6:30 pm.
- **December 7th:** Triangle Chapter Annual Christmas Party. This year we will gather again at Tribeca Tavern in Cary to celebrate.

October 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

November 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

Membership Meeting Speaker

This months speaker is Weldon Jones, Attorney.



Weldon Jones is an attorney with Jordan Price Wall Gray Jones and Carlton PLLC in Raleigh. He practices primarily in the areas of construction, planned community, and condominium law.



PCEA Code of Ethics

This Association expects that the following rules shall guide the acts of each of its members.

Members shall...

- ◆ Be guided in all relations by high standards of integrity and fair dealing
- ◆ Uphold before the public at all times the dignity of the profession generally and the reputation of the Association
- ◆ Avoid and discourage exaggerated and unwarranted statements
- ◆ Refuse to undertake work believed to be unprofitable to the principle without first advising of the improbability of successful results
- ◆ Uphold the principal that unreasonably low prices frequently result in inferior and unreliable work.
- ◆ Refuse the loan of their name to any questionable enterprise
- ◆ Be conservative in estimates, reports, testimony, etc. in connection with the promotion of any business enterprise
- ◆ Not engage in any project which is contrary to law or public welfare
- ◆ Not falsely or maliciously injure directly or indirectly the reputation, prospects, or general welfare of another
- ◆ Not attempt to conceal oversights or errors to lessen responsibility of mistakes
- ◆ Present contracts that are sound and fair to all parties; contractor, principal and owners
- ◆ Treat with the strictest confidence the prices, sub-bids and other information furnished by sub-contractors and suppliers
- ◆ Not divulge any business secrets or confidential knowledge of principal's business affairs
- ◆ Under no circumstances be guilty of undignified or questionable professional conduct or behavior that could unfavorably reflect upon the Professional Construction Estimators Association and/or the Association's individual members

Save the Date!!

Stay tuned for registration and event information coming soon.



Look who made the cover of the National Newsletter!!

Pictures from our Chapter Social at the Durham Bulls Game.

1st VP Jim Mattocks with Wool E. Bull and group pic of the members present.

If you not receive the email with your copy, then follow the [link here](#).



12TH Annual “Meat, Skeet, Greet” Fundraiser & Sporting Clay Spectacular Hosted by the PCEA Triangle Chapter



The Triangle Chapter of the Professional Construction Estimators Association (PCEA) proudly hosts our 12th Annual Sporting Clays Fundraiser and Social event at Drake Landing in Fuquay Varina, NC on Friday, October 13th.

The day will start with Check-in/Registration between 12:30pm and 1:00pm. During this time, you can warm up with some practice shots (5 for \$20). At 1:00 PM, there is a short mandatory safety presentation, then we will load up in carts and go out to the designated stations. Following the completion of the course, we will meet at dining hall for catered dinner and announcement of the scores.

The proceeds from this event are used to support the Triangle PCEA and our Education Scholarships that are offered at NC State University, East Carolina University, UNC Charlotte, Wake Technical Community College, Durham Technical Community College, and Vance-Granville Community College. The Triangle PCEA offers approximately \$9,000 in scholarships every year to students that are pursuing education in construction related careers.

By choosing one of the following sponsorships, you continue to support the PCEA and the Construction Industry (Unfortunately, prices have had to increase due to ammunition costs and other materials):

- ❖ Lunch Sponsor with 1 Shooter - \$500
- ❖ Station Sponsor with 1 Shooter - \$350
- ❖ Individual Shooter - \$250
- ❖ Lunch Sponsor (No Shooter) - \$375
- ❖ Station Sponsor (No Shooter) - \$150

*** Safety Glasses and Ear Protection must be worn at all times while on the course. All shells must be provided by Drake Landing. Please specify Shell Gauge on registration form

Please contact Chris Kelley at 919-755-7562 or chrisk@jdbeam.com with any questions

Please note: Professional Construction Estimators Association is a 501(c)(6) Non-Profit Organization. Contributions, Gifts, or Payments to the Professional Construction Estimators Association are not tax deductible as charitable contributions. However, they may be tax deductible as ordinary or necessary business expenses.

REGISTRATION FORM



OCT13th ~ DRAKE LANDING
12:30 – 1:00 PM ~ Registration & Practice
1:00 PM ~ Event kickoff
3:30 PM ~ Dinner catered by Drake Landing



Drake Landing: 3146 Chalybeate Springs Road
Fuquay Varina, NC 27526
For Direction go to www.drakelanding.net

- | | |
|--|---|
| <p>_____ Lunch Sponsor with 1 Shooter - \$500.00</p> <p>_____ Station Sponsor with 1 Shooter - \$350.00</p> <p>_____ Individual Shooter - \$250.00</p> | <p>_____ Lunch Sponsor Only - \$375.00</p> <p>_____ Station Sponsor Only - \$150.00</p> <p>_____ Practice Shots – 5 for \$20</p> <p>_____ Mulligans – 1 for \$5 (Limit of 2 per person)</p> |
|--|---|
- (Entry Fee includes Shells, Cart, Beverages, Snacks and Catered Dinner)

NAME ON SPONSOR BOARD/SIGNS: _____

Shooter #1: _____ Gun Gauge: _____
 Company: _____ Email: _____

Shooter #2: _____ Gun Gauge: _____
 Company: _____ Email: _____

Shooter #3: _____ Gun Gauge: _____
 Company: _____ Email: _____

Shooter #4: _____ Gun Gauge: _____
 Company: _____ Email: _____

Shooter #5: _____ Gun Gauge: _____
 Company: _____ Email: _____

Shooter #6: _____ Gun Gauge: _____
 Company: _____ Email: _____

Shooter #7: _____ Gun Gauge: _____
 Company: _____ Email: _____

Shooter #8: _____ Gun Gauge: _____
 Company: _____ Email: _____

- I would like to provide items for the Shooters (examples include hats, ear plugs, safety glasses, etc.)
- I would like to learn about PCEA Membership, Future Events and Sponsorship, and/or Website Advertising.

Sponsorship Level (Lunch/Station):	\$ _____
Individual Shooters:	\$ _____
Practice – 5 Shots @ \$20.00/ea:	\$ _____
Mulligans – \$5.00/shot (Limit of 2 per person):	\$ _____
TOTAL	\$ _____

How to register and pay:

1. Follow this link to register and pay online at PCEA Sporting Clays Online Registration
2. Email registration form to Chris Kelley at chrisk@jdbeam.com.
 - a. Mail check payable to: **PCEA**
P.O. Box 18701, Raleigh, NC, 27619
 - b. Checks and/or Credit Cards will be accepted at the event.

DEADLINE FOR SPONSORS WITH SIGNAGE IS OCTOBER 6TH

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PCEA Triangle Chapter #3

Brian Armstrong
919-279-3966
lotgrm@icloud.com

Joseph Barrett
CIC Construction Group
919-297-2957
jbarrett@cic-pr.com

Adam Blalock
Butch Enterprises
919-673-7649
adamblalock@icloud.com

Brian Bradshaw
Corner Flooring Group, Inc.
919-909-9019
brian@cornerflooringgroup.com

Corey Brazell
Mid-Atlantic Specialties, Inc.
919-212-1939
corey@midatlanticspecialties.com

Patrick Bur
Brookwood Construction
301-503-2737
patrick@brookwood-construction.com

Meagan Carothers
Riley Contracting
919-467-6104
MCarothers@rileycontracting.com

Ryan Degnan
Martin Architectural Products, Inc.
919-469-9661
rdegan@mapdoors.biz

Bill Downey
L.A. Downey & Son
919-688-8029
bdowner@ladowney.com

Joe Edwards, III
Quality Builders, Inc of Raleigh
919-821-9001
joeedwards@qbiraleigh.com

Rick Embrey
Mr. Dirt, LLC
919-522-7102
rick@mr-dirt.com

Wayne Embrey, III
Osprey Contracting, LLC
919-353-8399
wayne@mr-dirt.com

Reubin Gillis
Member Emeritus
rhgillis@nc.rr.com

Jason Graham
J & D Sprinkler Co., Inc.
919-553-2356
Jason@jdsprinkler.com

Will Hernandez
Marks Clearing & Grading
919-656-2578
willh@marksclearingandgrading.com

Kevin Jackson
Member Emeritus
919-477-6105
kljestimator@gmail.com

Chris Kelley
J. D. Beam, Inc.
919-833-3224
chrisk@jdbeam.com

Tom Key
Metcon Construction
919-901-8581
tkey@metconus.com

Russell Lichtenstein
Southern Garden, Inc.
919-362-1050
Russell@southern gardeninc.com

Anthony Luise
Army of Painters
919-796-4494
estimating@armypaint.com

Tim Manning
J. D. Beam, Inc.
919-833-3224
timm@jdbeam.com

Jim Mattocks
J & D Sprinkler Co., Inc.
919-553-2356
jim@jdsprinkler.com

Wally Mills
Member Emeritus
919-815-6072
wally2401@gmail.com

Roberto Nunez
North Carolina State University
919-515-8408
ranunez@ncsu.edu

Chris Perry
Aggregate Group, LLC
984-400-2522
cperry@ag.company

Ryan Plankenhorn
Resolute Building Company, Inc.
919-331-1000
rplankenhorn@resoluteinc.com

Robert Pope
Incline Construction, Inc.
919-598-8006
rpope@inclineconstruction.com

Josh Reeder
Salisbury & Moore Construction, Inc.
919-930-8770
Joshue.reeder@salisburymoore.com

Jerry Rose
Triangle Mechanical Contractors
919-779-1210
jgr@trianglemech.com

Kevin Sherron
Core and Main LP
919-467-8884
kevin.sherron@coreandmain.com

Brad Snyder
Endeavor Construction Services, Inc.
919-390-2468
brad@endeavorcsi.com

John Sperati
Smith Debnam
919-250-2122
jsperati@smithdebnamlaw.com

Will Stephenson
Clayton Commercial Glazing, LLC
919-550-4024
will@claytoncommercial.net

Thomas Von Cannon
J & D Sprinkler Co., Inc.
919-553-2356
tom@jdsprinkler.com

Melissa Wilder
Pro-Vigil—NC & SC
919-282-8949
melissa.wilder@pro-vigil.com

Carole Workman
Burlington Miscellaneous Metals, LLC
(336) 376-1264
carole@burlingtonmicmetals.com

Professional Construction Estimators Association of America, Inc.

Chapter #3 Triangle Area
P.O. Box 18701
Raleigh, NC 27619
pceatriangle@gmail.com



APPLICATION FOR MEMBERSHIP

Applicant Name:			
Employer:			
Title:			
Nature of Business:			
Primary Duties:			
Education:			
Work Experience:			
Business Address: Street			
City	State	Zip	
Business Phone:	Fax No.		
Cell Phone:			
Email Address:			
Billing Address: (if different from Business Address) Street			
City	State	Zip	
Check Committees of Interest:	<input type="checkbox"/> Education	<input type="checkbox"/> Social	<input type="checkbox"/> Fundraising <input type="checkbox"/> Training
Applicant Signature:	Date:		

For this application to be considered, Sponsor must personally Sign, and present or mail application to Membership Committee.

SIGNATURES ONLY. DO NOT TYPE OR PRINT. SPONSOR AND REFERENCES MUST BE MEMBERS IN GOOD STANDING.

SPONSORED BY: _____

REFERENCE: _____

REFERENCE: _____

INITIATION FEE = \$165.00

TO BE SUBMITTED WITH APPLICATION

Make check payable to "PCEA Triangle Chapter 3

Tiered Dues Schedule

\$475 for first member, \$450 for second member,

\$425, for third member, \$400 for four or more members.

Dues are billed annually in May.

FOR MEMBERSHIP COMMITTEE

ACCEPTED AS MEMBER: YES

NO

Date: _____

CLASSIFICATION CODE: _____



Professional Construction Estimators Association - Triangle Chapter

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P.O. Box 18701
Raleigh, NC 27619

Email: pceatriangle@gmail.com
www.PCEA-Triangle.org

PCEA Membership Benefits

- Fellowship and interaction with Colleagues in the Construction Industry
- Industry related guest speakers and programs
- Recognition of Professional Excellence, Integrity, and Ethics
- National Membership Directory with Membership Contacts from All Chapters of PCEA
- Chance to connect with your colleagues and competitors.
- Your Opportunity to make a Contribution to the Construction Industry
- Training Seminars
- Leadership Training and the tools to excel as Professionals
- Promote Construction as a viable Career to Students in Construction Related Curriculums
- Fundraising activities & events that support our Scholarships at East Carolina, NC State, UNC Charlotte Vance– Granville Community College, and Wake Technical Community College to support the future of the Construction Industry

2023–2024 Triangle Chapter Board of Directors

President: Anthony Luise
estimating@armypaint.com

President-Elect: Jim Mattocks
jim@jdsprinkler.com

1st Vice President: Josh Reeder
Joshua.reeder@salisburymoore.com

2nd Vice President: Meagan Carothers
mcarothers@rileycontracting.com

Treasurer: Chris Kelley
chrisk@jdbeam.com

Secretary: Adam Blalock
ablalock@brockcontract.com

National Director: Kevin Sherron
kevin.sherron@coreandmain.com

At-Large Director: Wayne Embrey
wayne@mr-dirt.com

Non Voting Positions:

Education Chair: Anthony Luise

Newsletter Editor: Chris Kelley