



TRIANGLE TAKE-OFF

Professional Construction Estimators Association - Triangle Chapter #3
www.PCEA-Triangle.org

Mission Statement

The Professional Construction Estimators Association of America, Inc. has as its purpose to promote and improve the construction industry through education of the Association's membership, through the continuing education of construction professionals and craftsmen. The Association will work to define and encourage high ethical standards of conduct among its members and will promote the fraternity of the construction industry through social interaction.

Inside this issue:

2022 National Convention Report	1
PCEA Mission Statement	
Upcoming Events Calendar	2
Continued from Page 1	3
PCEA Code of Ethics	4
Membership Directory	5
Membership Application	6
Chapter Meeting Minutes	7
Sponsors for Don Mizzelle Spring Golf Tournament	8
PCEA Membership Benefits & Board of Directors	9

2022 PCEA National Convention

Greetings to all of the Triangle Chapter Members from the Greenville, SC, the site of the 2022 PCEA National Convention. This year's host was to be the Upstate Chapter here in Greenville. Unfortunately earlier this year the Upstate Chapter made the decision to dissolve and therefore left a hole in the planning of this convention. The National Board quickly jumped on this issue and starting in early January, pulled off a great convention with only 3 months to plan.

Our Triangle Chapter was well represented this year at the National Convention, although we wished that all of our members would have been able to attend. Adam Blalock, Kevin Sherron, Anthony Luise, Chris Kelley and our newest member Chris Perry were all in attendance.

The convention kicked off with the National Board Meeting on Thursday morning, followed by a planning session led by our own Anthony Luise to aid future committees with planning the Convention. After business of the board was completed, several members played golf at The Preserve at Verdae. The official Convention Kick-Off Reception was that night where all the attendees were welcomed and treated to hors d'oeuvres and open bar at the hotel courtyard.



Anthony and Jamie Luise and Chris Kelley on opening night

Friday led to some very well attended seminars. Our National PCEA Sponsor TO-GAL.AI presented a demonstration of their advanced data collecting take-off software. This was followed by a seminar by Cambrian Innovation and professors from the Greenville Technical Community College. Additionally, we were able to welcome several of the students from Greenville Tech to participate in our seminars. A large group then drove over to SC Steel for a site tour of the fabrication plant.

(Continued on Page 3)

Monthly Meeting Guest Book

Daniel Myrick—Doggett Concrete
 Lee Edwards—AAPCO Group
 Chris Perry—Aggregate Group

Russell Lichtenstein—Southern Garden
 Brian Armstrong

April 2022

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

Upcoming Events

- **April 4th:** Triangle Chapter Board of Directors Meeting. Location: J. D. Beam, Inc. Office @ 6:30 PM.
- **April 20th–23rd:** 47th Annual PCEA National Convention, Greenville, SC
- **April 28th:** Triangle Chapter Monthly Membership Meeting. Casa Carbone. Social starts at 6:30 PM. Dinner and Speaker @ 7:00 PM. RESCHEDULED DUE TO THE NATIONAL CONVENTION.

Next Month Events:

- **May 2nd:** Triangle Chapter Board of Directors Meeting. Location: J. D. Beam, Inc. Office @ 6:30 PM.
- **May 19th:** National PCEA Board of Directors Meeting. Charlotte, NC
- **May 30th:** MEMORIAL DAY! Take this day to remember all the brave men and women that have paid the ultimate price for our country.

May 2022

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

PCEA National Convention (Continued from Page 1)

The National Business meeting was just concluded and now we await the celebratory awards banquet. Where we will learn what chapter will win the coveted Bill Helms Chapter of the year award, and the individual who will be named the Rudy Barnes Estimator of the Year.

As always the fellowship and comradery that we get to experience between our chapter members and our fellow estimators in the construction industry is in full effect. We will not even mention that good times that we had in the Hospitality Suite.

Please consider attending the 2023 Convention in Knoxville, TN, which the Charlotte Chapter has already begun planning.



PCEA Code of Ethics

PCEA Code of Ethics

This Association expects that the following rules shall guide the acts of each of its members.

Members shall...

- ◆ Be guided in all relations by high standards of integrity and fair dealing
- ◆ Uphold before the public at all times the dignity of the profession generally and the reputation of the Association
- ◆ Avoid and discourage exaggerated and unwarranted statements
- ◆ Refuse to undertake work believed to be unprofitable to the principle without first advising of the improbability of successful results
- ◆ Uphold the principal that unreasonably low prices frequently result in inferior and unreliable work.
- ◆ Refuse the loan of their name to any questionable enterprise
- ◆ Be conservative in estimates, reports, testimony, etc. in connection with the promotion of any business enterprise
- ◆ Not engage in any project which is contrary to law or public welfare
- ◆ Not falsely or maliciously injure directly or indirectly the reputation, prospects, or general welfare of another
- ◆ Not attempt to conceal oversights or errors to lessen responsibility of mistakes
- ◆ Present contracts that are sound and fair to all parties; contractor, principal and owners
- ◆ Treat with the strictest confidence the prices, sub-bids and other information furnished by sub-contractors and suppliers
- ◆ Not divulge any business secrets or confidential knowledge of principal's business affairs
- ◆ Under no circumstances be guilty of undignified or questionable professional conduct or behavior that could unfavorably reflect upon the Professional Construction Estimators Association and/or the Association's individual members

PCEA Triangle Chapter #3 - Membership Directory:

Adam Blalock
Brock Contract Services, Inc.
 919-673-7649
 ablalock@brockcontract.com

Brian Bradshaw
Corner Flooring Group, Inc.
 919-909-9019
 brian@cornerflooringgroup.com

Corey Brazell
Mid-Atlantic Specialties, Inc.
 919-212-1939
 corey@midatlanticspecialties.com

Kenny Brinker
Doggett Concrete Construction
 919-271-5051
 kbrinker@doggettconcrete.com

Patrick Bur
Brookwood Construction
 301-503-2737
 patrick@brookwood-construction.com

Meagan Carothers
Riley Contracting
 919-467-6104
 MCarothers@rileycontracting.com

Ryan Degnan
Martin Architectural Products, Inc.
 919-469-9661
 rdegnan@mapdoors.biz

Charles Delionbach
Thompson Millwork LLC
 919-596-8236
 charlesd@thompsonmillwork.com

Bill Downey
L.A. Downey & Son
 919-688-8029
 bdowner@ladowney.com

Joe Edwards, III
Quality Builders, Inc of Raleigh
 919-821-9001
 joeedwards@qbiraleigh.com

Rick Embrey
Mr. Dirt, LLC
 919-522-7102
 rick@mr-dirt.com

Reubin Gillis
Member Emeritus
 rhgillis@nc.rr.com

Jason Graham
J & D Sprinkler Co., Inc.
 919-553-2356
 Jason@jdsprinkler.com

Will Hernandez
Faulconer Construction Company
 919-380-9293
 whernandez@faulconerconstruction.com

Britni Holman
Riley Contracting Group
 919-467-6104
 bholman@rileycontracting.com

Kevin Jackson
Member Emeritus
 919-477-6105
 kljestimator@gmail.com

Chris Kelley
J. D. Beam, Inc.
 919-833-3224
 chrisk@jdbeam.com

Tom Key
Choate Construction Company
 919-719-4705
 tkey@choateco.com

David Kocienda
MAPEI
 919-637-2389
 dkocienda@mapei.com

Anthony Luise
Army of Painters
 919-796-4494
 estimating@armypaint.com

Tim Manning
J. D. Beam, Inc.
 919-833-3224
 timm@jdbeam.com

Jim Mattocks
J & D Sprinkler Co., Inc.
 919-553-2356
 jim@jdsprinkler.com

Wally Mills
Member Emeritus
 919-815-6072
 wally2401@gmail.com

Chris Perry
Aggregate Group, LLC
 984-400-2522
 cperry@ag.company

Ryan Plankenhorn
Resolute Building Company, Inc.
 919-331-1000
 rplankenhorn@resoluteinc.com

Robert Pope
Incline Construction, Inc.
 919-598-8006
 rpope@inclineconstruction.com

Jerry Rose
Triangle Mechanical Contractors
 919-779-1210
 jgr@trianglemech.com

Kevin Sherron
Core and Main LP
 919-467-8884
 kevin.sherron@coreandmain.com

Brad Snyder
Endeavor Construction Services, Inc.
 919-390-2468
 brad@endeavorcsi.com

John Sperati
Smith Debnam
 919-250-2122
 jsperati@smithdebnamlaw.com

Will Stephenson
Clayton Commercial Glazing, LLC
 919-550-4024
 will@claytoncommercial.net

Anthony Vellozzi
Barnhill Contracting Company
 919-785-9189
 avellozzi@barnhillcontracting.com

Thomas Von Cannon
J & D Sprinkler Co., Inc.
 919-553-2356
 tom@jdsprinkler.com

Melissa Wilder
Pro-Vigil—NC & SC
 919-282-8949
 melissa.wilder@pro-vigil.com

Michael Workman
Burlington Miscellaneous Metals, LLC
 336-376-1264
 mworkman@burlingtonmiscmetals.com

Professional Construction Estimators

Association of America

Chapter #3 Triangle Area

PO Box 18701

Raleigh, NC 27619



APPLICATION FOR MEMBERSHIP

Name			
Employer		Title	
Nature of Business			
Primary Duties			
Education			
Work Experience			
Business Address			
Business Phone		Fax No.	
Billing Address			
E-Mail Address			
Circle Committees of Interest	Training	Education	Socials Special Events
Applicant Signature		Date	

For this application to be considered, Sponsor must personally Sign, and present or mail application to Membership Committee.
SIGNATURES ONLY. DO NOT TYPE OR PRINT.
SPONSOR AND REFERENCES MUST BE MEMBERS IN GOOD STANDING.

SPONSORED BY: _____
 REFERENCE : _____
 REFERENCE : _____

INITIATION FEE \$150.00
 TO BE SUBMITTED WITH APPLICATION Make check payable to "PCEA Triangle Chapter 3"
 Tiered Dues Schedule
 \$420 for first member, \$395 for second member,
 \$370 for third member, \$345 for four or more
 members. Dues are billed annually in May

FOR MEMBERSHIP COMMITTEE

ACCEPTED AS MEMBER _____ YES NO DATE: _____

CLASSIFICATION CODE: _____



**Triangle Chapter
Professional Construction Estimators
Association of America, Inc.**

March 17, 2022

Regular Meeting Minutes

Meeting held at Backyard Bistro in Raleigh, NC. Attendance: 14 members and 8 guest. This month's meeting was our annual March Madness Social.

Call to Order at 7:00 PM by Adam Blalock.

No speaker this month due to March Madness Social.

Meeting adjourned at 8:40 pm.

Respectfully submitted,

Notes provided by Anthony Luise

Chris Kelley
Chapter Secretary



The Triangle Chapter of the Professional Construction Estimators Association would like to thank our generous sponsors that enable us to continue to host this special event.

BEVERAGE CART SPONSORS



GOLD SPONSORS



Brassfield and Gorrie

Corner Flooring Group

Core and Main

HOLE SPONSORS





Professional Construction Estimators Association - Triangle Chapter

Volume 59, Issue 4

P.O. Box 18701
Raleigh, NC 27619

Phone: 919-576-4004
Email: pceatriangle@gmail.com
www.PCEA-Triangle.org

PCEA Membership Benefits

- Fellowship and interaction with Colleagues in the Construction Industry
- Industry related guest speakers and programs
- Recognition of Professional Excellence, Integrity, and Ethics
- National Membership Directory with Membership Contacts from All Chapters of PCEA
- Chance to connect with your colleagues and competitors.
- Your Opportunity to make a Contribution to the Construction Industry
- Training Seminars
- Leadership Training and the tools to excel as Professionals
- Promote Construction as a viable Career to Students in Construction Related Curriculums
- Fundraising activities & events that support our Scholarships at East Carolina, NC State, UNC Charlotte Vance– Granville Community College, and Wake Technical Community College to support the future of the Construction Industry

2021–2022 Triangle Chapter Board of Directors

President: Adam Blalock
ablalock@brockcontract.com

President-Elect: Anthony Luise
estimating@armypaint.com

1st Vice President: Jim Mattocks
jim@jdsprinkler.com

2nd Vice President: Vacant

Treasurer: Kevin Sherron
kevin.sherron@coreandmain.com

Secretary: Chris Kelley
chrisk@jdbeam.com

National Director: Kevin Sherron
kevn.sherron@coreandmain.com

At-Large Director: Tom Von Cannon
tom@jdsprinkler.com

At-Large Director: Rick Embrey
rick@mr-dirt.com

Non Voting Positions:

Education Chair: Anthony Luise

Newsletter Editor: Chris Kelley