



TRIANGLE TAKE-OFF

Professional Construction Estimators Association - Triangle Chapter #3
www.PCEA-Triangle.org

Mission Statement

The Professional Construction Estimators Association of America, Inc. has as its purpose to promote and improve the construction industry through education of the Association's membership, through the continuing education of construction professionals and craftsmen. The Association will work to define and encourage high ethical standards of conduct among its members and will promote the fraternity of the construction industry through social interaction.

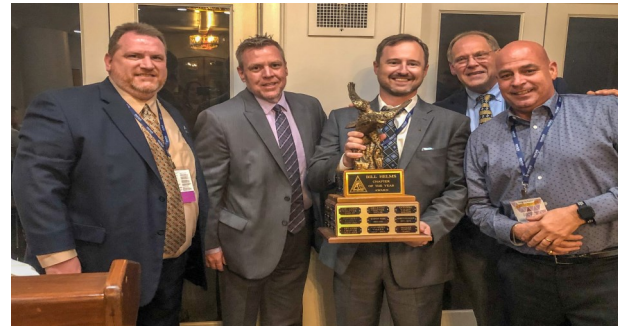
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Letter from the President:

On behalf of the PCEA Triangle Chapter, it is my privilege to close out this roller coaster year of 2020-2021. During this tumultuous year, The Triangle Chapter, volunteered to host the National Convention in Asheville NC. We worked diligently through the pandemic to ensure a successful, fun, and informative experience. During the awards dinner, The Triangle Chapter, was presented the Bill Helms - Chapter of the Year trophy.

The Triangle Chapter over the past year has improved the construction industry through education by starting new endowments at our local community college and increased contributions to our scholarships in established foundations. Our Chapter's membership has remained dedicated to continued education, highlighting



(L to R) Kevin Sherron, Chris Kelley, Adam Blalock, Wally Mills and Anthony Luise.

local construction trades, and encouraging high ethical standards.

It is my great honor to return as President next year to continue our upwards trajectory. I would like to welcome the new year and the new Board of Directors. With this amazing team we will continue to be the shining example of the Professional Construction Estimator

Association. I am confident with your support we will have continued success in this great organization for years to come. I look forward to seeing all of you at our chapter meetings, socials, and fundraisers.

Adam Blalock
 Chapter President
 2019-2022

46th PCEA National Convention in Asheville

The Triangle Chapter volunteered to host the 2020 National Convention in Asheville, NC. However, due to COVID-19, all of our plans got put on hold (like everything else in this world.)

Our Chapter re-accepted the

task of planning for a National Convention, with no assurance that it would even be able to take place. It is hard enough to plan a convention, even more difficult when you are signing contracts for events that you have no idea if you will have enough attendance to fulfill.

Members of our planning committee made a trip to Asheville in early December to meet with the Cambria Hotel staff and look for other activities. We are happy to report that the convention was a great success.

(Continued on page 2)

National Convention (Continued)



View from the Hospitality Suite

The convention started with a morning National Board Meeting on Thursday April 29th (after a long night in the Hospitality Suite). Followed by a perfectly sunny day for a large group to play golf at the Grove Park Inn or Day at the Spa. Thursday evening was the Kick-off Party at the Grove Park Country Club.



Triangle Members Adam Blalock, Ryan Degnan, & Brian Bradshaw

Friday morning was a morning to expand our knowledge with one of the 4 seminars presented by Verizon Connect, MAPEI, National Precast Concrete Association, and StaffZone Services. Friday afternoon was free to visit the Biltmore House or for one of Asheville's famous brewery tours. The Past Presidents Reception Friday night was a time to recognize the service of all of the former Presidents that were in attendance.

Saturday morning was the National Business Meeting and Breakfast. The members in attendance had a free day during the afternoon. Sat-

urday night was highlighted by the National Awards Ceremony and Official Passing of the Gavel. We were able to recognize the important contributions made by this past years President Kristen Clarke (Upstate Chapter) and the incoming President Lee Edwards (Charlotte Chapter). Of course the highlight of the evening was the Triangle Chapter winning the Bill Helms Award for the Chapter of the Year.

Long time Triangle Chapter member (now Columbia Chapter), Glenn Hessee received the Rudy Barnes Estimator of the Year award. Glenn has served on both the Triangle Chapter and National Board in almost every position.

Every night was topped off by fun time in the Hospitality Suite. These nights usually went well into the early hours of the morning. We are all looking forward to next years convention in Greenville, SC hosted by the Upstate SC Chapter.

The Triangle Chapter was well represented by: Adam Blalock, Kevin Sherron, Wally Mills, Anthony Luise, Anthony Velozzi, Ryan Degnan, Jason Graham and Chris Kelley.

The Triangle Chapter would like to thank all of the Sponsors that help to make this Convention Possible:

PCEA Triangle Chapter

MAPEI

J & D Sprinkler Co.

Clayton Engineering & Design

Mr. Dirt

J. D. Beam, Inc.

Martin Architectural Products

Army of Painters

Blair Duron

Corner Flooring Group

Aggregate Group, LLC

Staff Zone

Verizon Connect

PCEA Orlando Chapter

Structural Technologies

84 Lumber



Kick-Off Party at the Grove Park Country Club

Advertisers Spotlight—Network Distributors (www.networklumber.com)



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QUALITY & DEPENDABILITY

COMMERCIAL CONSTRUCTION SUPPLY
**Specializing in Fire Retardant & Pressure Treated
Lumber & Plywood**

Network Distributors, Inc. was established in Raleigh, North Carolina in April of 1984. Our company is a distributor of commercial building materials. We specialize in Fire Retardant, Pressure Treated and Untreated lumber and plywood. We have two locations in North Carolina; Asheville & Raleigh. Each of our lumberyards holds a large inventory of Fire Retardant, Pressure Treated and Untreated lumber & plywood. These items are in stock and readily available. We know how difficult it can be to obtain Fire Treated materials so we keep them in stock everyday.

We also have easy access to exterior fire retardant lumber & plywood, cedar, fir, maple, marine grade plywood, Spruce and KDAT (Kiln Dried After Treatment)

We offer James Hardie products and composite decking such as Trex and Fiberon. We can also supply you with any nails, screws or other fasteners you may need. Please view our product page to see all the products we offer. Just ask, and we will find it for you!

Our exceptional service and dependability sets us apart from the rest. We will go above and beyond to make sure you have what you need for your project.

We are a family owned and operated company, as well as a NC-HUB certified woman owned business. We take pride in the quality of our products and the service we provide. Our kind and knowledgeable staff will be happy to assist you.

Please stop in the location nearest you to pick up materials.
Delivery to your jobsite is also available

162 American Way
Fletcher, NC 28732
828-376-3727

1717 Lake Wheeler Road
Raleigh, NC 27603
919-832-4443

While our lumber yards are located in North Carolina, we offer delivery throughout the southeast.

Our Fletcher (South Asheville) location services all of Western North Carolina, Tennessee, Virginia and Upstate South Carolina. This includes Greenville, Spartanburg, Fort Mill, Rock Hill and Greer, S.C. We also deliver Charlotte, Hickory, Boone, Statesville NC and everywhere in between.

Our Raleigh yard services the Raleigh area, including RTP, Durham, Chapel Hill, Cary, Apex, Greensboro & Winson-Salem. They also offer delivery all along the North & South Carolina coast, including areas like Wilmington, Jacksonville, NC Myrtle Beach & Charleston, SC

Just let us know where and when you need it!

We are proud members of the
Professional Construction Estimators Association and
Associated Builders and Contractors - Carolina Chapter

May 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Upcoming Events

- May 3rd—Board Meeting (J. D. Beam Office) @ 6:30 PM
- May 20th—Chapter Meeting (Casa Carbone) @ Social starts at 6:30 PM; Dinner and Speaker starts at 7:00 PM
- June 7th—Board Meeting (J. D. Beam Office) @ 6:30 PM
- June 17th—Chapter Meeting (Casa Carbone) @ Social starts at 6:30 PM; Dinner and Speaker starts at 7:00 PM

June 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

Chapter Meeting Speaker Spotlight

The speaker for the May membership meeting is from Military Mission in Action, based in Fuquay-Varina. From the website www.militarymissioninaction.org below is their Mission Statement. We are planning to set up some opportunities for our membership to use our construction skills to help be of service to this segment of our community.

Michael Dorman

Founder & Executive Director, Military Missions in Action

Michael Dorman is the Founder and Executive Director of Military Missions in Action (MMIA), a non-profit organization committed to assisting veterans with disabilities to achieve independent living while also supporting active servicemen and women and their families. Founded in 2008, the North Carolina-based organization has provided over \$10 million in aid to local veterans with the help of more than 2,000 local volunteers.



Dorman's history in the military, serving 20 years in the U.S. Coast Guard, and years spent as a contractor following his retirement, inspired him to put his skills to use helping fellow veterans.

He has received several awards for his philanthropic efforts including the 2015 Triangle Access Assistance Award, 2013 Fuquay-Varina's Small Business of the Year, 2012 Presidential Citizens Medal, Order of the Long Leaf Pine, American Association for Affirmative Action 2010 Edward M. Kennedy Community Service Award, and the Fuquay-Varina Chamber of Commerce 2010 Distinguished Service Award.

MMIA's Programs

There are 3 MMIA Programs with sub programs under them:

[Operation Building Hope](#) - provides home modifications to ensure veterans with disabilities can live independently in a fully-accessible home.

[Homes for Healing](#) - assists veterans who suffer from Traumatic Brain Injury (TBI) and Post Traumatic Stress Disorder (PTSD). MMIA assists veterans who suffer these conditions through repairs and remodels in their homes, which in turn helps in their healing process. This program also provides furniture and household goods to previously homeless veterans who have obtained housing through the VA's HUD/VASH program.

[Fill the Footlocker](#) - supports active-duty service-men and women serving in combat zones by collecting items which help bring them comfort, supports our homeless veterans in the state of North Carolina and assists low income veteran and military families during the Christmas season.

Sub categories of FTF: Night to shine, Homeless Veteran Stand down, taking it to the streets, Operation Rescue Christmas

Triangle Chapter Membership Directory

Adam Blalock

Blair Duron
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Corey Brazell

Mid-Atlantic Specialties, Inc.
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Wade Davis

Member Emeritus
919-233-1516

Ryan Degnan

Martin Architectural Products, Inc.
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Reubin Gillis

Member Emeritus

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Cebert White

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Melissa Wilder

Pro-Vigil—NC & SC
919-282-8949

Michael Workman

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mworkman@burlingtonmiscmetals.com

**Professional Construction Estimators
Association of America**
Chapter #3 Triangle Area
PO Box 18701
Raleigh, NC 27619



APPLICATION FOR MEMBERSHIP

Name			
Employer		Title	
Nature of Business			
Primary Duties			
Education			
Work Experience			
Business Address			
Business Phone		Fax No.	
Billing Address			
E-Mail Address			
Circle Committees of Interest	Training	Education	Socials Special Events
Applicant Signature		Date	

<p><small>For this application to be considered, Sponsor must personally Sign, and present or mail application to Membership Committee. SIGNATURES ONLY. DO NOT TYPE OR PRINT. SPONSOR AND REFERENCES MUST BE MEMBERS IN GOOD STANDING.</small></p> <p>SPONSORED BY: _____</p> <p>REFERENCE : _____</p> <p>REFERENCE : _____</p>	<p>INITIATION FEE \$150.00 TO BE SUBMITTED WITH APPLICATION Make check payable to "PCEA Triangle Chapter 3"</p> <p>Tiered Dues Schedule \$420 for first member, \$395 for second member, \$370 for third member, \$345 for four or more members. Dues are billed annually in May</p>
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FOR MEMBERSHIP COMMITTEE
 ACCEPTED AS MEMBER _____ YES NO DATE: _____
 CLASSIFICATION CODE: _____



Triangle Chapter Professional Construction Estimators Association of America, Inc.

April 15, 2021

Regular Meeting Minutes

Meeting held at Casa Carbone in Raleigh, NC. Attendance: 9 members and 3 guests. Call to Order at 6:30 PM by Adam Blalock.

- Guests: Melissa Wilder (Pro-Vigil Security), Michelle Stewart (NAWIC Durham), Chris Thomas (National Project Manager)

This months Guest Speaker was Melissa Wilder, with Pro-Vigil Security. Pro-Vigil specializes with Jobsite Security and Monitoring. Pro-Vigil was founded in 2006. They are not only a camera, but have active monitoring with software aided recognition and monitoring. Additionally, has Thermal and HD Capabilities. They have an average of an 18 second response time. They rental and lease options. The equipment is owned and maintained by Pro-Vigil, not purchased.

Treasurers Report:

- Operating Account: \$1,684.68
- Projects Account: \$44,691.22

Membership:

- This year we had a Net Add of 6 new members.

Future Speakers:

- Next month will be from Military Missions In Action (MMIA)

National Convention:

- The Convention is at the end of this month. We still need sponsors, as the budget is going to be very close.
- New National President will be Lee Edwards (Charlotte Chapter).
- Incoming President-Elect will be our own Adam Blalock.
- The 2022 Convention will be held in Greenville, SC
- The 2023 Convention will be held in Knoxville, TN

Old Business:

- None

New Business:

- None

The Gold Roll was not won by Michael Workman.

Meeting adjourned at 8:20 pm

Respectfully submitted,

Chris Kelley
Chapter Secretary



Triangle Chapter Professional Construction Estimators Association of America, Inc.

May 3, 2021

Board Meeting Minutes

Adam Blalock called meeting to order at 6:19 PM.

Attendees:

- President / President-Elect: Adam Blalock
- 1st Vice President: Not Present
- 2nd Vice President: Not Present
- Treasurer / National Director: Kevin Sherron
- Secretary: Chris Kelley
- Past President: Ryan Degnan
- At-Large Directors: Tony Luise, Rick Embrey
- Guest: Wally & Jane Mills, Anthony Vellozzi (Incoming 2nd VP)

Meeting Minutes:

- Chris Kelley read the Minutes from April Meeting - Approved as corrected

Treasurer's Report:

- Kevin Sherron read the Treasure's Report as of April, 2021 – Approved as submitted.
 - Kevin did not have prepared yet and will send out updated copies when available.

1st Vice President:

- We have received applications for a couple new members and are expecting a couple more.
- Will Stephenson, Clayton Commercial Glazing – Approved via email earlier this month.
- Tammy and/or Brain Bradshaw – Corner Flooring Group. Sponsors of the Convention and at least one will be sending in their application for membership.
- Amanda Albert (Staff Zone presenter at Convention) is going to be forwarding to us the local rep to become a member.
- Potential Contacts:
 - Tony Luise is working on at least 1 member from Bridgepoint
 - Greg Ashland, with McDonald York
 - Nicole with Cintas
 - Sherwin Williams Rep
 - Melissa Wilder, with Pro-Vigil Security

2nd Vice President:

- May 20th @ Casa Carbone – Tony has confirmed Military Missions In Action (MMIA) as presenter for this month.
- June 17th @ Casa Carbone? – Speaker TBD

- July 15th – Location TBD, Speaker TBD

National Director:

- Next National Board Meeting will be in June.

Education:

- Tony is catching up with the recent Ted G Wilson scholarship receipt.
- Tony has contacted Chuck Wolfe with Wake Tech about coming to the meetings. He is also in discussions about setting up a student chapter at Wake Tech.

Social / Fundraising:

- Next Fundraising event is the Sporting Clay Event in Sept/Oct
- Several options for Social Events:
 - On-Point (Shooting) for July
 - Durham Bulls
 - Casino Night – Anthony Vellozzi to look into legal issues in order to be able to hold.

Newsletter:

- Chris & Tony are working to have a Newsletter ready prior to this months Membership Meeting.

Old Business:

- None

New Business:

- None

National Convention:

- Convention was held this past weekend. By all accounts a great time was had by all in attendance.
- Adam Blalock received the Order of Isosceles.
- The Triangle Chapter was awarded the Bill Helms Chapter of the Year.
- Former Triangle Member Glenn Hesse received the Rudy Barnes Estimator of the Year Award.
- Wally and Chris reviewed the budget vs actual at the event and determined that the overall outcome was going to be either a very small profit or loss. Waiting on final receipts from Cambria and Grove Park.

Meeting was adjourned at 7:20 pm. The next meeting will be held on Monday, 6/7/21.

Respectfully submitted,

Chris Kelley
Chapter Secretary



Professional Construction Estimators Association - Triangle Chapter

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Phone: 919-576-4004
Email: pceatriangle@gmail.com
www.PCEA-Triangle.org

PCEA Membership Benefits

- Fellowship and interaction with Colleagues in the Construction Industry
- Industry related guest speakers and programs
- Recognition of Professional Excellence, Integrity, and Ethics
- National Membership Directory with Membership Contacts from All Chapters of PCEA
- Chance to connect with your colleagues and competitors.
- Your Opportunity to make a Contribution to the Construction Industry
- Training Seminars
- Leadership Training and the tools to excel as Professionals
- Promote Construction as a viable Career to Students in Construction Related Curriculums
- Fundraising activities & events that support our Scholarships at East Carolina, NC State, UNC Charlotte Vance– Granville Community College, and Wake Technical Community College to support the future of the Construction Industry

2021–2022 Triangle Chapter Board of Directors

President: Adam Blalock-
adam@blairduron.com

President-Elect: Anthony Luise
estimating@armypaint.com

1st Vice President: Jim Mattocks
jim@jdsprinkler.com

2nd Vice President: Anthony Vellozzi
avellozzi@choateco.com

Treasurer: Kevin Sherron
kevin.sherron@coreandmain.com

Secretary: Chris Kelley
chrisk@jdbeam.com

National Director: Kevin Sherron
kevn.sherron@coreandmain.com

At-Large Director: Tom Von Cannon
tom@jdsprinkler.com

At-Large Director: Chad Donovan
cdonovan@security101

At-Large Director: Rick Embrey
rick@mr-dirt.com

Non Voting Positions:

Education Chair: Anthony Luise

Newsletter Editor: Chris Kelley
